

Name of the Position: Assistant Manager Commercial

Job Reference Number: NPL/CMRL/1220/001

Experience: 1-4 years in Power Industry with Exposure to Commercial issues. Hands on experience of using different kinds of software like MS Forms, Power Automate, Power BI, R, Data Analytics, Big Data, AI, is preferred.

Qualification: B.E./ B. Tech and MBA

Job Description:

- Handling commercial issues related to sale of power to the DISCOM.
 - Track details of each component of Monthly Bill.
 - Devise strategies to sell power to third parties to reduce risk of single customer.
 - Co-ordination with internal teams, DISCOM, State Government and regulatory bodies etc.
 - Adhere to the organizational procedures and budgets approved by the management.
 - Monitor and ensure adherence to all regulatory compliances
 - Management of Power Purchase Agreement
 - Management of tariff billing and realization of payments.
 - Experience of working in cross functional teams in business support and decision making in the areas of commercial and regulatory affairs, strategy and contracts management.
 - Build, maintain and enhance client relationship through regular contact and meetings to understand and prioritize opportunities.
 - Provide and interpret Commercial information for strategic decision making.
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Come, be a part of NPL's growth story. To apply contact hr-npl@larsentoubro.com with **Job Reference Number** in the subject line.