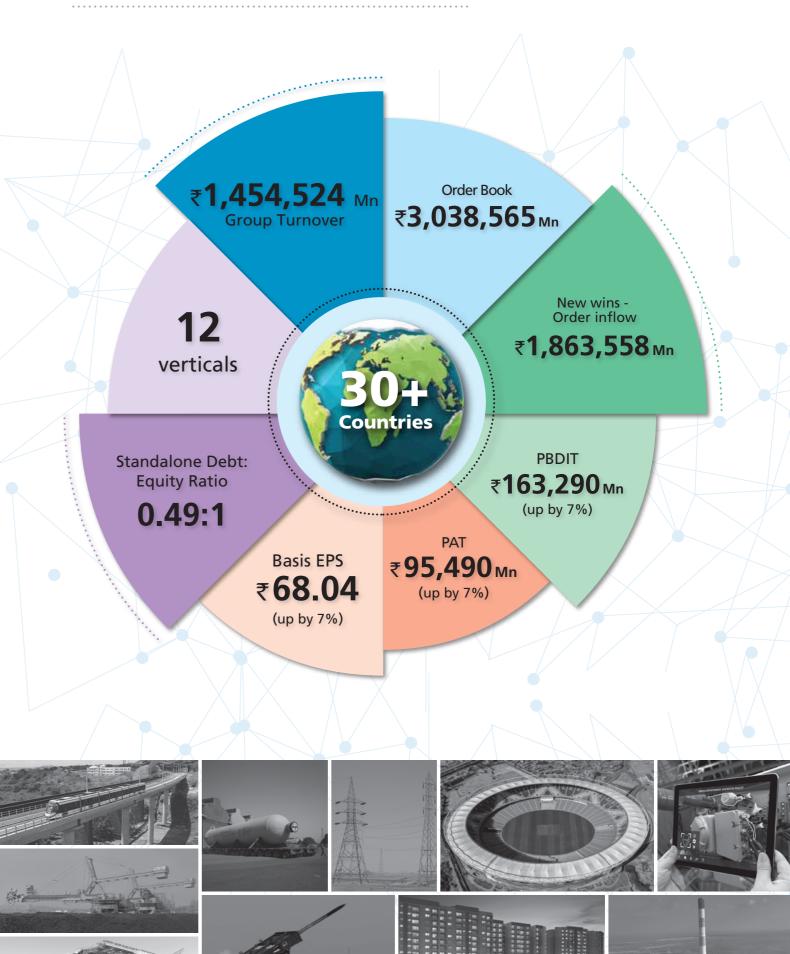




### **CONTENTS**

### L&T Group at a Glance 01 **Leadership Team** 02 **ECOM (Executive Committee)** 03 Heavy Civil Infrastructure 04 Water & Effluent Treatment 80 Power Transmission & Distribution 12 **CONSTRUCTION Buildings & Factories** 16 Transportation Infrastructure 20 Metallurgical & Material Handling 24 Hydrocarbon 28 **EPC PROJECTS** Power Plants & Equipment 36 Heavy Engineering 38 **MANUFACTURING** Machinery & Industrial Products 43 Defence & Aerospace 46 **DEFENCE** Defence Shipbuilding 48 Smart World & Communication 50 Information Technology 54 **SERVICES Technology Services** 57 Realty 59 Financial Services 62 **SUSTAINABILITY** 64

### L&T GROUP AT A GLANCE



### **LEADERSHIP TEAM**

### EXECUTIVE COMMITTEE (ECOM)



**A. M. Naik** Group Chairman



S. N. Subrahmanyan CEO & Managing Director



**R. Shankar Raman** Whole-Time Director & Chief Financial Officer



Subramanian Sarma Whole-Time Director & Sr. Executive Vice President (Energy)



D. K. Sen
Whole-Time Director &
Sr. Executive Vice President
(Development Projects)



M. V. Satish
Whole-Time Director &
Sr. Executive Vice President
(Buildings & Factories)



J. D. Patil
Whole-Time Director &
Sr. Executive Vice President
(Defence & Smart Technologies)



T. Madhava Das Whole-Time Director & Sr. Executive Vice President (Utilities)



S. V. Desai Whole-Time Director & Sr. Executive Vice President (Civil Infrastructure)



**S. N. Subrahmanyan** CEO & Managing Director



**R. Shankar Raman** Whole-Time Director & Chief Financial Officer



Subramanian Sarma Whole-Time Director & Sr. Executive Vice President (Energy)



D. K. Sen Whole-Time Director & Sr. Executive Vice President (Development Projects)



M. V. Satish
Whole-Time Director &
Sr. Executive Vice President
(Buildings & Factories)



J. D. Patil
Whole-Time Director &
Sr. Executive Vice President
(Defence & Smart Technologies)



T. Madhava Das
Whole-Time Director &
Sr. Executive Vice President
(Utilities)



S. V. Desai Whole-Time Director & Sr. Executive Vice President (Civil Infrastructure)



Hasit Joshipura
Sr. Vice President & Head
Corporate Centre



Shrikant Joshi CEO & Managing Director L&T Realty Limited



Y. S. Trivedi



### **Heavy Civil Infrastructure**

The Heavy Civil Infrastructure vertical of L&T Construction undertakes design, engineering and construction of projects in several segments that are critical to the economy.

The business' in-house design strengths and unique construction methodology cells provide competent concept-to-commissioning solutions to meet the complex requirements of its customers.

### **CONSTRUCTION**

Many landmark projects in India – and increasingly overseas – bear L&T Construction's indelible stamp of excellence – reflecting a track record spanning over seven decades.

The multiple businesses of L&T Construction have distinct but complementary capabilities, addressing different segments of infrastructure and industry.

L&T Construction executes projects on a turnkey basis, with single-source responsibility, adopting innovative design engineering and a global supply chain. Digitalization, mechanization and the ability to mobilise large, highly-trained crews enable it to meet stringent deadlines and rigorous standards.

At every project site and establishment of L&T Construction, the highest priority is accorded to the environment, health and safety. A safe work culture is intensively propagated to conform to – and even surpass – international standards.

### **Heavy Civil Infrastructure**

**Water & Effluent Treatment** 

**Power Transmission & Distribution** 

**Buildings & Factories** 

**Transportation Infrastructure** 

**Metallurgical & Material Handling** 

**L&T GeoStructure** 

Ranked among the world's top 15 contractors, L&T Construction contributes significantly to building the image and stature of Larsen & Toubro across the world and driving L&T's reputation as 'the builder of the India of the 21st century'.

### **Key** Offerings

Metros

**Nuclear Plants** 

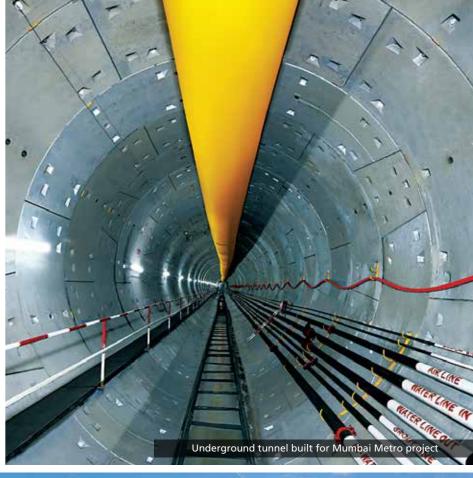
Hydel Projects

Ports

Special Bridges

Tunnels

Defence Infrastructure







Annual Review FY 20
Heavy Civil Infrastructure | CONSTRUCTION

### Snapshot

### Key Geographies







_			
	New Orders	5	Project
	RRTS Packages		2
	Breakwaters, Dabhol		···• <b>1</b>
	Strategic Project		···• 1
	Railway Tunnel		···• 1

Commissioned Projects	3
Domestic Metro – Hyderabad Metro	··• 1
International Metro – Doha Metro	··• 1
Barrage – Medigadda Barrage	1



### Track Record

344 km	
of Metro Projects	
35 km	

of Road /

Rail Tunnels

**Greenfield Ports** 

commissioned

of Railway Bridges 66 km

54 km

of Hydro Tunnels

 $45 \, \text{km}$ 

of Breakwaters/

Rock Structures

120 km

of Road Bridges

of Metro Tunnels

 $8 \, \text{km}$ 

of Berthing

Structures

59 km

Powerhouses (including both underground and surface structures)

9 km

Shipyard Structures 12 km

Dams / Barrages / Weirs of Long-span Bridges

200 m

below ground level – one of the largest LPG underground storage caverns of its kind, and the first of its kind in South Asia

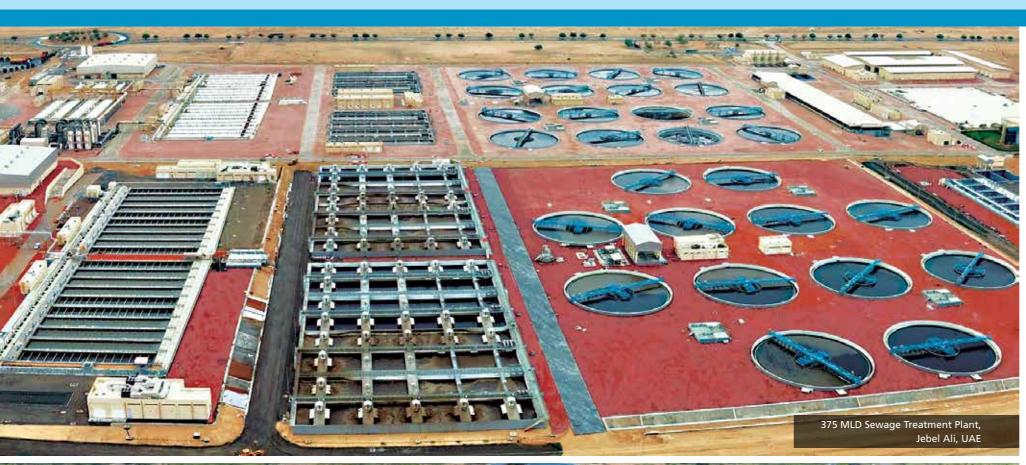
**1** st

Twin Containment Nuclear Reactor in India



### **Water & Effluent Treatment**

L&T Construction's Water and Effluent Treatment business segment provides complete solutions through its 'concept to commissioning' capability covering in-house design, detailed engineering, process know-how, procurement, impeccable project management and seamless execution, extending to virtually every area of the Water, Irrigation and Wastewater spectrum.







### **Key** Offerings

Urban & Rural Water Supply
Industrial Water Supply
Water Treatment Plants
Sewage Treatment Plants
Effluent Treatment Plants
Wastewater Collection Network
Desalination
Micro & Lift Irrigation Projects

Water Management

Smart Water Infrastructure



Annual Review FY 20
Water & Effluent Treatment | CONSTRUCTION

### **Snap**shot

### Key Geographies



New Orders	86	Projec
Water Supply & Distribution		15
Wastewater		9
Smart Water Infrastructure		3
Industrial & Large Water Systems		6
International		3
Value: ₹ <b>25,00</b>	<b>0</b> Cr	

Commissioned Projects 27

### Track Record

7.3 Lakh

hectares of land being irrigated through large water pipelines

5+ Lakh Km

Channelized Water and Waste Water Network

90+ Million

people benefitted

5100<sub>MLD</sub>

of Water Treatment Plants

2100<sub>MLD</sub>

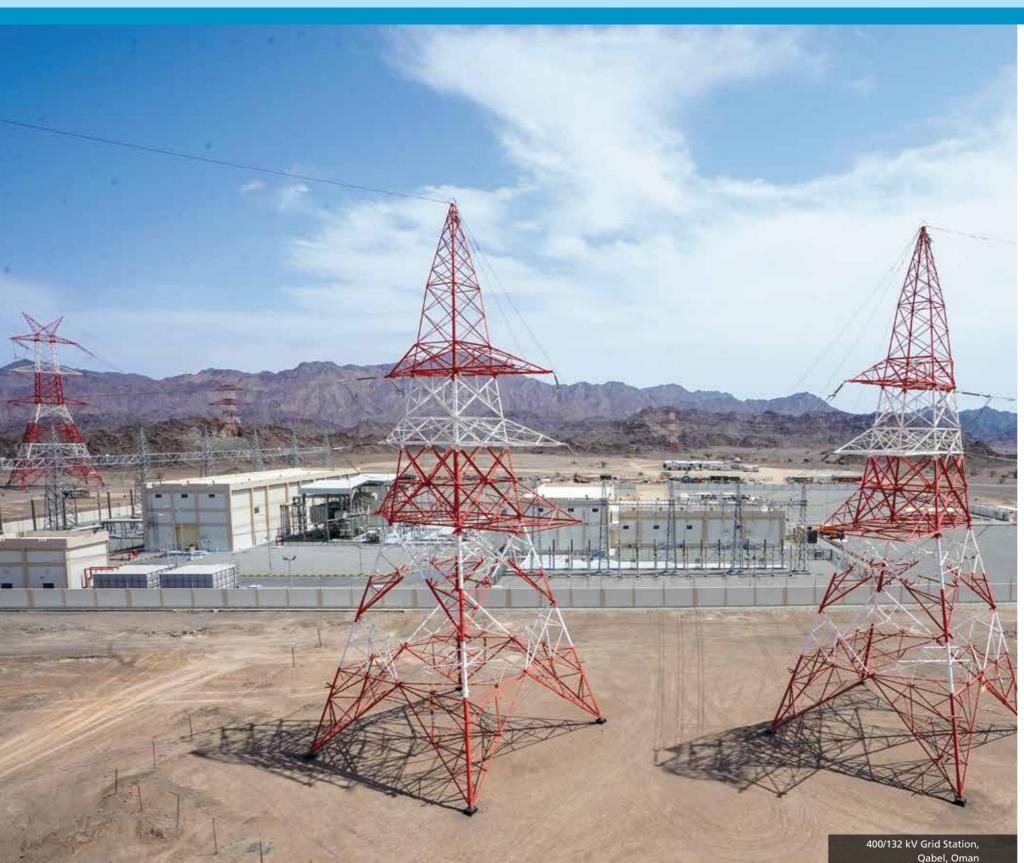
of Wastewater Treatment Plants



### **Power Transmission & Distribution**

A leading EPC player in the field of transmission and distribution and solar energy, this business vertical offers integrated solutions and end-to-end services encompassing design, manufacture, supply, installation and commissioning. Its unique in-house capabilities include one of the world's largest tower manufacturing and testing stations and a proprietary tracker mechanism.





### **Key** Offerings

Transmission Lines

Substations

Underground Cable Networks

Distribution Networks

Power Quality Improvement Projects

Solar PV Plants

Battery Energy Storage Systems

Mini / Micro-grid Projects



### **Snap**shot

### Key Geographies



Domestic Orders 38	B Projects
Distribution Modernization Projects	····• 13
Emerging Technologies in Renewable Energy: Floating Solar / Solar Pumps / BESS	····• 4
Substation Projects	·····• 8
Major Solar Plants	····• 7
Transmission Corridor Projects	····• 6

### Global Orders

Middle East	Africa	ASEAN					
Substation Projects 7	Substation Projects 23	EHV Substations 2					
EHV Cable/ OHTL Corridors 6	Transmission Corridors 22	Transmission Corridors 1					
Solar PV Plants		Battery Energy Storage Installations 2					
Value: ₹ <b>250,960 м</b> n							

Overall order value combining both domestic and global orders

### Commissioned Projects

Major Transmission Corridors, up to 765 kV	····• 15
Households Illuminated	33,00,966
Major Substation / STATCOM Projects	····• 35
Major Solar Plants	····• 3



### Track Record

36,900 ckm

of Transmission Lines

805 EHV

Substations Including India's First **1200 kV** AIS and **765 kV** GIS

1,56,263

Habitations Electrified

over 2.5 GWp

of Solar Power Plants







### **Buildings & Factories**

The expertise of this business vertical lies in offering 'turnkey solutions', right from 'concept to commissioning' across the entire spectrum of urban infrastructure. Powered by dedicated engineering design centres, competency cells, advanced formwork systems, mechanized project execution, a wide network of consultants and vendors, digitized project control and a talented pool of employees, the business is an industry leader in its space in India and in targeted markets overseas.





### **Key** Offerings

Airpo	orts																		
Hosp	itals				•													 •	
Stadi	ums																	 •	 
Hote	ls												-					 •	
Instit	utio	nal S	ра	ces									-					 ٠	
Data	Cer	itres											-		-		-	 •	
IT Pa	rks a	and (	Offi	ce	 Ві	ui	d	in	 Ig	S			-					 •	
High	-rise	Stru	ıctı	ıre	s								-					 •	
Mass	-ho	using	g C	om	 ıpl	e:	(e	S										 •	
Facto	ry S	truc	ture	es a	an	d	C	e	m	16	'n	t	P	) 	aı	n	ts	 •	
Ware	hou	ısing	Fa	cili	tie	 S												 •	



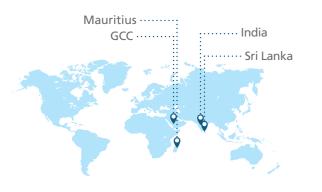


Annual Review FY 20

Buildings & Factories | CONSTRUCTION

### Snapshot

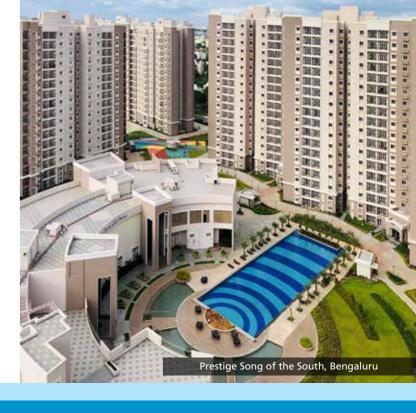
### Key Geographies



New Orders	22	Projects
Airports		2
Health		··• <b>4</b>
Public Spaces		3
ITOS		··• <b>4</b>
Residential		5
Factories		3
International		··• 1

### Commissioned Projects

Hospital Beds	···• 1,338
IT Seats	• 26,000
Data Centre Racks	··· 600 Racks / 11 MW
Apartment Units	··• 4,553
Manufacturing Facilities	···• <b>4</b>



# TANCEM Cement Plant, Ariyalur, Tamil Nadu



### Track Record

11

International Airports 22000+

Hospital Beds 2,50,000+

IT Seats

70,000+

Apartment Units 85+
Manufacturing Facilities





Annual Review FY 20

Buildings & Factories | CONSTRUCTION

### **Transportation Infrastructure**

L&T's Transportation Infrastructure vertical is one of the oldest, largest and most reputed contractors in India for EPC construction of Infrastructure projects in the Roads, Railways & Airports sector under two Strategic Business Groups (SBGs) – Roads Runways & Elevated Corridors (RREC) and Railways Business Group (RBG).

Well-diversified in terms of its product range, the business leverages its vast experience in Project Management, Engineering Design and Construction Management to achieve international standards of safety, quality and operational efficiency in mega-scale projects spread across India and in targeted geographies overseas. It has Engineering Design centres in Mumbai, Faridabad and Chennai. In addition, it has a Competency Development Centre at Kancheepuram for RBG and Workmen Training Centre at Ahmedabad for RREC.









### **Key** Offerings

Roads
Elevated Corridors
City Infrastructure (Transportation)
Runways (Airside Construction)
Railway Construction
Railway Systems
Dedicated Freight Corridors
Integrated Transit Systems (LRT/ Monorail)

### Snapshot

### Key Geographies



Annual Review FY 20
Transportation Infrastructure | CONSTRUCTION

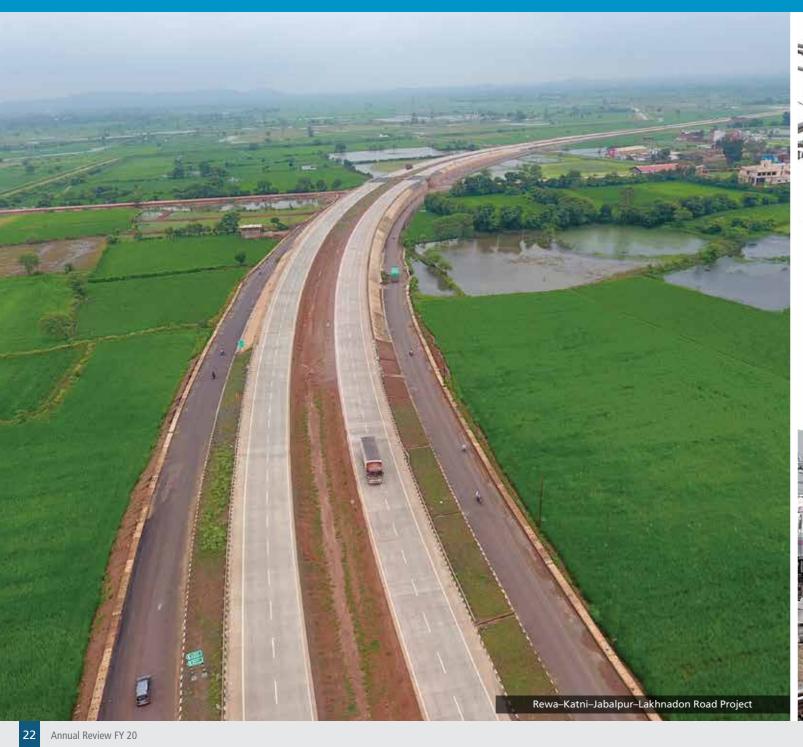
### Snapshot

-	
New Orders 7	Projects
Mater /Tra-al-OHE COT	
Metro (Track OHE S&T)	 ···• <u>2</u>
Railway Construction	 ···• <b>1</b>
Runway (Airside Construction)	 1
Number (All side Construction)	• 1
Eastern Dedicated Freight Corridors	 ···• 3

Ongoing Projects			
Highways	• 5,774 Lkm		
Runways	5.4 Mn. sq. m.		
Track Construction	1,815 Tkm		
Electrification	• 6,315 Tkm		

Completed Projects				
Highwa	ys		16,770 Lkm	
Runway	/S		<b>7.4</b> Mn. sq. m.	
Track C	onstruction		3,247 Tkm	
Electrifi	cation		11,591 Tkm	

Commissioned Projects	12
Runway (BIAL Phases 1 & 2, Airside Construction)	··• 1
Roads (Dom + Intl)	··• 9
LRT Phase 1	···• 1
Metro (OHE & Track Work)	··• 1





### **Metallurgical & Material Handling**

L&T's Metallurgical & Material Handling vertical is a leading EPC solutions provider in the fields of minerals, metals and bulk material handling for large industrial, steel, aluminium, copper and zinc complexes, associated facilities and the mining industry. The business offers integrated solutions for a wide range of systems and equipment, powered by in-house design, engineering, manufacturing, construction and commissioning capabilities.







### **Key** Offerings

Mineral Beneficiation

Iron and Steel Making

Aluminium, Zinc and Copper Refiners and Smelters

Specialty Conveyors

Material Handling & Mining Equipment

New Orders	54	Projects (FY 19-20
International Mega Projects		2
Crushing Solutions		19
Surface Miners		13
Domestic Projects		4
Sand Plants		11
Material Handling Equipment		5
Value: ₹ <b>75,0</b>	50 м	n

### Key Geographies



### Commissioned Projects 31

Iron & Steel Making Plants	····• 2
Finishing Mill	····• 1
Material Handling Plants	····• <b>4</b>
Sand Plants	····• 11
Crushers	····• 10
Surface Miners	····• 3

### Track Record

10	30 Mn	7	4	5
Blast Furnaces	Tonnes of Hot Metal (Iron) making	Coke Ovens	Steel Melt Shops	Hot Strip Mills
13	8	100	486 Km	142
Mineral Beneficiation Plants	Al/Zn Smelter Refinery Plants	Material Handling Plants	of Conveyors	Stockyard Equipment
120	8	1000+	32	68
Wagon Tipplers	Ash-handling Plants	Crushers	Sand Plants	Surface Miners

Annual Review FY 20 Metallurgical & Material Handling | CONSTRUCTION 25

### **L&T GeoStructure**

Specialised in executing projects across sectors comprising Elevated & Embedded Retaining Structures, Ground Improvement Works, Marine Structures, Deep Foundation-supported Bridges and Intake Structures, this entity provides breakthrough 'Design & Build' solutions. It has a fleet of RCD rigs and trench cutters, various capacity vibro-hammers and other ground engineering equipment to execute challenging projects, both in terms of complexity and time. The business has unique expertise in plastic concrete design and execution for super-deep walls.



### **Key** Offerings

Marine Structures

Multi-cellular Intake Structures

Composite Dams

Basement Structures

Plastic Concrete Cut-off Walls

Large Diameter Bored and Driven Piles

Stone Columns and Vibro - compaction Works

New Orders 3

Ongoing Projects

**Commissioned Projects** 

Snapshot

### Projects Executed

Piling work at Kanpur, U.P.

Ground Improvement work in Vizag, A.P.

Stone Column work at Krishnapatnam, A.P.

Iron-ore Terminal at Paradip, Odisha

Diaphragm Wall work at Teynampet, Chennai

Cut-and-cover Metro Station work at Chennai

Coal Terminal at Paradip, Odisha



26 Annual Review FY 20 L&T GeoStructure | CONSTRUCTION



### **Hydrocarbon**

L&T Hydrocarbon Engineering (LTHE), a wholly-owned subsidiary of L&T, offers integrated 'design-to-build' solutions for complex onshore and offshore hydrocarbon projects across multiple geographies. Its track record includes simultaneous execution of multiple, complex, large-value projects, meeting stringent delivery schedules, quality and safety norms. LTHE's in-house capabilities are complemented by partnerships with global leaders, while its competitive strengths in project management, engineering, procurement, fabrication, manufacturing, construction, installation and commissioning, combined with best-in-class HSE standards, enable it to consistently deliver on all parameters.

### **EPC PROJECTS**

Larsen & Toubro has acquired a high degree of expertise in undertaking projects of unprecedented scale, scope and sophistication on an EPC (Engineering-Procurement-Construction) basis for the entire hydrocarbon spectrum, as well as power plants and equipment. L&T collaborates with global majors for the design and execution of projects, and is a leader in the EPC world.

Hydrocarbon

**Valves** 

**Power Plants & Equipment** 

From offshore oilfields to power plants, L&T's range of EPC solutions are powered by an array of unmatched in-house design-to-delivery capabilities.



For LTHE, safety remains a core value. During FY 2019-2020, the Company set new benchmarks in HSE by:

- Achieving 102 million LTI-free safe man-hours at a stretch with Zero LTI status at 3 modular fabrication facilities
- Achieving LTI frequency rate of 0.04 against an industry average of 0.15 (OGP for Construction Activity 2018-19)
- Receiving 31 HSE awards from prestigious institutes at domestic and international platforms
- Receiving 22 Certificates of Appreciation from clients for HSE performance and project safety milestones

### **Key** Businesses

Offshore
Onshore
Construction Services
Modular Fabrication
AdVENT (Advanced Value Engineering & Technology)

### Snapshot

### Key Geographies







# Project Value > ₹ 50 Mn

Annual Review FY 20
Hydrocarbon | EPC PROJECTS

### Offshore

The Company undertakes FEED and EPCIC projects encompassing the entire hydrocarbon value chain – from oil & gas production to processing. LTHE has comprehensive engineering capabilities spanning the complete project life cycle, while its in-house fabrication facilities at three strategic locations impart flexibility in project control and cost-competitiveness.

LTS 3000, a heavy-lift-cum-pipelay vessel and LTB 300, a pipelay-cum-work barge help expedite offshore installations, ensuring on-time completion of projects.

### **Onshore**

The Company has in-house FEED, process and detailed engineering, procurement, fabrication, construction and commissioning (EPCC) capabilities built over three decades, delivering execution excellence to its global customers. It has experience in executing projects based on technologies from leading global Process Licensors and also undertakes projects on a License + EPCC package basis, depending on client requirements.

### **Key** Offerings

Process Complexes and Wellhead Platforms

Gas Compression Modules

Subsea Pipelines and Systems

Brownfield & Upgradation Projects

Living Quarters Platforms

FPSO Modules and Jack-up Rigs

**Decommissioning Solutions** 

Deepwater Subsea Manifolds and Structures

Offshore Wind Farms

Transportation & Installation Services



### **Key** Offerings

Upstream Oil & Gas Processing and Treatment Facilities

Petroleum Refining Projects

Fertiliser Projects

Petrochemical Projects

Cross-country Pipelines and Terminals

Cryogenic Storage Tanks and Regasification Terminals

Coal / Pet-coke Gasification Projects

### Track Record

21

Oil & Gas Processing Projects

Petrochemical Complexes

50+

Petroleum Refining Units

Petrochemical Units

6500 + km

10

Cross-country Pipelines

Oil and Gas Terminals

9

Syngas and Ammonia Projects

9

Cryogenic Storage Systems

83

Cracking Furnaces and Reformers

### Track Record

10

**New Process** Platforms

75

Wellhead Platforms (Jacket + Topside)

25

Wellhead Topsides only

28

Wellhead Jackets only

17

1258+ km

225

Gas Compression Modules

Subsea Pipe Laying

Jack-up Rigs Refurbishment Platform Modifications

8

**FPSO Topsides** (Engineering)

Living Quarters

**Deepwater Projects** 



Annual Review FY 20 Hydrocarbon | EPC PROJECTS

### **Construction Services**

LTHE offers turnkey construction of refinery, petrochemical, chemical and fertilizer projects, gas-gathering stations, oil & gas terminals and field development, including storage tanks and underground cavern storage systems for LPG and cross-country hydrocarbon pipelines.

The Company offers innovative construction solutions with cutting-edge technology. It has a large asset base of construction equipment and an impressive track record in providing customized solutions in heavy lifting. Most projects executed are in excess of 10 million construction man-hours, with two projects in excess of 100 million construction man-hours.

### **Modular Fabrication**

The Company offers comprehensive Modular Solutions from its world-class Modular Fabrication Facilities, backed by rich and extensive experience in Project Management, Project Engineering, Procurement and Installation / Construction, Testing and Pre-Commissioning—primarily in both Offshore and Onshore domains of the entire value chain of the Oil & Gas sector. These Modular Fabrication Facilities, equipped with state-of-the-art infrastructure and machinery for operations coupled with robust QHSE performance, are strategically located at Hazira (India's west coast), Kattupalli (India's east coast) and Sohar (Oman). They have a combined annual capacity in excess of 200,000 MT (depending on the product mix) and are accredited with global certifications and pre-qualifications from Oil & Gas majors. These all-weather waterfront facilities with their captive load-out jetties offer year-round delivery of complex, large and heavy modules on ocean-going vessels and barges providing logistical flexibility, on-time delivery and cost competitive solutions.

LTHE recently augmented its manufacturing strengths by opening a new Integrated Manufacturing Facility at Jubail in Saudi Arabia to cater to the local market.

### **Key** Offerings

Site Development and Pile Foundation

Complete Civil and Structural Work

Plant and Non-plant Buildings

Piping and Mechanical Erection

Electrical & Instrumentation

Tankages including Firefighting Systems

Laying of Cross-country and In-field Pipelines



### **Key** Offerings

Offshore Structures and Modules for Oil & Gas Projects

Onshore Structures & Process Modules

LNG Modules

Foundations and Modules for Offshore Wind Farm Projects

Deepwater Subsea Structures

Modular Specialty Furnaces

Jack-up Rigs and MOPU

Preassembled Electric Sub-station Buildings (PESB) and E&I Houses

Pipe Spools, Fire Proofing and FBE Coating





Annual Review FY 20 Hydrocarbon | EPC PROJECTS

### AdVENT (Advanced Value Engineering & Technology)

AdVENT (erstwhile Engineering Services vertical) is an incubator vertical established to foster new business lines and technologies, to make L&T Hydrocarbon Engineering (LTHE) future ready. AdVENT adds four new dimensions to the Company in the areas of Green Energy, Modular Solutions, Cutting-edge Hydrocarbon Technologies and Smart Differentiated Solutions for the Hydrocarbon industry.

Leveraging expertise in high-end engineering and execution of large-scale, technologically complex EPC projects over several decades, and collaborating with esteemed R&D centres, renowned institutions and high-tech and core-tech start-ups, AdVENT strives to deliver comprehensive customer-centric solutions for the entire value chain of Hydrocarbon and emerging industries. AdVENT's technical capabilities and agility enable it to offer highly customised solutions.

The business was chosen as a consultant by a state-owned oil & gas major for building a Demo Plant based on its proprietary technology for Slurry Hydrocracker Unit and also as an EPCM consultant for its 3<sup>rd</sup> Generation Ethanol (Ethanol from Off Gas) plant at Panipat.

### **Valves**

L&T Valves Limited, a wholly-owned subsidiary of L&T, is a leader in flow-control solutions. Leveraging its global manufacturing footprint and the expertise gained over five decades, the Company offers unmatched customer satisfaction. Its portfolio includes products monogrammed API 600, API 6D and API 609, valves with CE, ATEX and SIL certifications, as well as IIoT-ready digital solutions. Its marketing network spans the globe, reinforced by strategic alliances with key distributors.



### **Key** Offerings

Full-spectrum Engineering Solutions

Technology Co-development & Commercialization

Strategic Project Delivery

Modularization Solutions for Process Units and Thermal Systems

Digitally-enabled 'Smart' Asset Management Solutions

Green Energy (Hydrogen, Bio-fuels, Carbon Capture / Utilisation, Waste-to-Value Solutions)

Emerging Technology-Driven Solutions and Innovative Business Models

### **Key** Offerings

Gate, Globe and Check Valves

Ball, Butterfly and Plug Valves

Choke Valves

Control Valves

Safety Relief Valves

SIL3-capable Automation Solutions including HIPPS

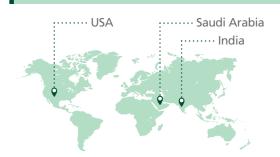
Digital Products & Solutions

Aftermarket Solutions

Knowledge-sharing Programmes

### **Snap**shot

### Key Geographies



### Manufacturing Facilities 5

### Sectors Served

Oil & Gas	Power	Refining
Defence	Pipelines	Aerospace
Petrochemicals	Water	Chemicals

Pharmaceuticals

### Track Record

**58** Years of Excellence

Approved and accepted by global majors in the oil, gas and power sectors

Valves in operation in 50 leading economies





Annual Review FY 20

### **Power Plants & Equipment**

A proven, complete solutions provider for thermal power plants, L&T's power business vertical executes coal and gas-based power projects on a lumpsum turnkey basis. At its state-of-the-art facilities at Hazira in Gujarat, L&T and its joint venture companies manufacture ultra-supercritical/supercritical boilers, turbines and generators, pulverisers, axial fans, air preheaters and air-pollution-control equipment. L&T also supplies and supervises standalone HRSG packages. International standards of safety and quality and on-time delivery are ensured by design and project management centres at Vadodara and Faridabad.



### **Key** Offerings

Complete and package-wise EPC solutions for Power Plants:

- Coal-fired
- Gas-based

### Air pollution control:

- Flue Gas Desulphurisation (FGD)
- Selective Catalytic Reduction (SCR)
- Electrostatic Precipitators

### Projects

### Snapshot

### Key Geographies



Track Record

17,000+ MW

EPC of Power Plants

### Partners

### L&T-MHPS Boilers Private Limited

A JV with Mitsubishi Power, Japan – engineers, designs, manufactures, erects and commissions ultra-supercritical and supercritical boilers.

### **L&T-MHPS Turbine Generators Private Limited**

A JV with Mitsubishi Power and Mitsubishi Electric Corp. Japan – engineers, designs and manufactures ultra-supercritical and supercritical turbines and generators.

### L&T-Sargent & Lundy Limited

A JV with Sargent & Lundy L.L.C, USA – provides a complete range of engineering and design solutions for power plants.

### **L&T-Howden Private Limited**

A JV with the Howden Group – manufactures axial fans and air preheaters.







Annual Review FY 20
Power Plants & Equipment | EPC PROJECTS



### **Heavy Engineering**

L&T Heavy Engineering is recognized as one of the world's top 3 heavy fabricators. Its strengths include in-house design & engineering, state-of-the-art fully-integrated fabrication facilities, R&D Centres and experienced project teams. It custom-designs, fabricates and integrates engineered-to-order critical equipment and piping solutions for core process plant sector (Refinery, Fertilizer, Petrochemicals) and Nuclear Power industries. Dedicated Engineering, Procurement, Project Management and Construction teams of our Modification, Revamp and Upgrade (MRU) business offer technology-driven, quick turnaround solutions for Process Plants. Safety is core, and integral to every phase of our operations the business manufactures equipment conforming to international standards of quality to meet stringent schedules.

### **MANUFACTURING**

Larsen & Toubro has established a reputation for the manufacture of a wide range of high-end technology, engineered-to-order equipment and systems for core industrial sectors. In-house R&D, collaborations with international majors, a dedicated talent pool, global procurement setup and world-class manufacturing facilities have enabled L&T to acquire and sustain a leadership position in many of its lines of business. Global quality accreditation and certification affirm L&T's manufacturing prowess.

### **Heavy Engineering**

### **Machinery & Industrial Products**

Across the decades, L&T's state-of-the-art facilities have manufactured the tallest, largest, heaviest equipment, setting global benchmarks in scale and sophistication.

### **Key** Offerings

Hydrocracker, Ethylene Oxide and Clean Fuel Reactors

FCC Reactor and Regenerator Package

Coke Drums

Molten Salt Bath Reactor

Ammonia and Methanol Converters

Urea Stripper & Reactor, Carbamate Condenser

Waste Heat Boiler Package

HP Heat Exchanger

### Nuclear Equipment

- Steam Generator and Pressurizer
- End Shields
- Fusion Reactor (ITER)
- Spent Fuel Canisters & Casks

Modification, Revamp and Upgrade (MRU)

Critical Piping Spools

### **Snap**shot

Key Geographies



Presence in **49** countries

Manufacturing Facilities 3







Annual Review FY 20 Heavy Engineering | MANUFACTURING





### New Orders

(FY 19-20)

₹ 26,860 Mn Total Value

₹ 13,430 Mn Domestic

₹ 13,430 Mn International

Key Gasification Equipment (KGE) for Talcher Fertilizer. First-of-its-kind Coal gasification project in India, which will produce **1.27** MMTPA of Urea.

A total of **15** Critical Reactors and **138** Critical Heat Exchangers

### Track Record

121 m

World's Longest Column for Reliance Industries, India

1858 MT

Heaviest Hydrocracker Reactor in India

645 MT

World's heaviest Coke Drum - 4 nos. supplied to Marathon Petroleum Corporation, Garyville Refinery, USA

16

ARDS Reactors (Cr-Mo-V) weighing around 9744 MT (609 MT each) dispatched to ADNOC, UAE

### Awards

BECHTEL Supply chain Excellence

### USD 421<sub>Mn</sub>

World's Single Largest Order of Reactors for KNPC, Kuwait

16.3 m Diameter

Largest RFCC Package for Reliance Industries, India

1500 MT

World's Largest Tubular Reactor for Equate, Kuwait

 $29.4 \, \text{m Diameter}$ 

The Cryostat - world's largest stainless-steel, high-vacuum pressure chamber weighing 3,850 MT for ITER, France





### **L&T Special Steels & Heavy Forgings**

L&T Special Steels and Heavy Forgings is a JV with NPCIL, and manufactures forgings for several sectors: Nuclear, Defence, Hydrocarbon and Power. With an annual capacity of 40,000 MT of finished forgings, it is a major strategic step towards a sustainable alternative to the import of heavy forgings.

### **Machinery & Industrial Products**

### **Rubber Processing Machinery**

L&T is a global major, providing end-to-end rubber processing machinery solutions to the tyre and rubber industry. It markets its own products that are manufactured at its plant in Kancheepuram, as well as certain products manufactured by Kobelco Industrial Machinery India Pvt.Ltd.

### **Key** Offerings

Custom-built Heavy Forgings and Thick Plates in carbon steels, alloy steels & stainless steels

### **Snap**shot

**New Orders** 

Value

₹ 2,010 Mn

Tonnage

5500 мт

NPCIL Fleet: Forgings for Pressurizer & **Bleed Condenser** 

LOTUS: EO Reactor 330 mm thick segments

LNG Canada: Heat Exchanger 200 mm thick SS Tubesheet

BARC: Advanced Light Water Reactor 588 mm thick

### Track Record

Critical Heavy Forgings and Plates for Steam Generators and other equipment for

700 MW

Nuclear Plant

Strategic Grade

Facility Approved

and Certified

(Defense & Nuclear) Forgings

Heaviest ingot made in India

Reference List of

 $> 200 \, \text{MT}$ 

450+

Shells and Tube-Sheets for Nuclear and Hydrocarbon Sectors

Thickest ring for Nuclear sector

800 mm thick

for Nuclear sector

Thickest forgings for ITER Project

900 mm thick

### **Key** Offerings

Mechanical Tyre Curing Presses

Hydraulic Tyre Curing Presses

Tyre Building Machines

Tyre Plant Solutions – Built-to-print / Custom-built Machinery

Internal Mixers

Twin Screw Roller-head Extruders

### **Snap**shot

Years of Experience

Distinct Product Segments 4

Order Inflow

Value

... ₹ 3.12 Bn

### Track Record

45+

Countries

4,300+

Top 7

Machines

Global tyre manufacturers as clients

### Key Achievements

- Top OTR tyre-curing machinery manufacturer in the world
- Won Gold Plus Award for Business Excellence from Confederation of Indian Industry
- Successful validation of new-generation hydraulic tyre curing presses and Zeus OTR Tyre Building Machine
- Successful launch of Zeus Single-stage Two-wheeler Tyre Building Machine
- Value-added Programming and Analytical Services for the Tyre industry
- Won Gold Award in Indian Green Manufacturing challenge and in 5S Won Platinum Award and Sustenance award from ABK- AOTS Dosokai







Annual Review FY 20

### **Construction & Mining Machinery**

A pioneer in the Indian Construction & Mining Machinery industry, L&T sources and supplies equipment to the infrastructure, irrigation and mining sectors. Its comprehensive range of world-class equipment matches global performance standards.





### **Key** Offerings

### Machines

- Hydraulic Excavators
- Rear Dump Trucks
- Crawler Dozers
- Wheel Loaders
- Wheel Dozers
- Motor Graders
- Heavy Tipper
- Vibratory Compactors Soil & Asphalt
- Pneumatic Tyred Rollers
- Asphalt Paver Finishers
- Skid Steer Loaders
- Surface Miners
- Sand Plants
- Crushing Solutions
- Apron Feeders

### Attachments

- Rock Breakers & Breaker Booms
- Crusher Buckets & Slope Compactor
- Piling Products

### Snapshot

### Products marketed for

Komatsu – India & Global

Scania Commercial Vehicles India Pvt. Ltd.

L&T Construction Machinery Limited

L&T-Kansbahal Works

### **New Launches**

Komatsu PC210-10M0 'Truly Efficient' Hydraulic Excavator in the 20-ton class segment

Scania G440 XT Heavy Tipper, the next-generation in the mid-mining segment.

Innovative Piling Products in the Indian market, in collaboration with Movax, Finland.

### Milestones

50,000<sup>th</sup> machine handed over by L&T to customer

Handed customer 1000<sup>th</sup> L&T 1190 Soil Compactor, designed and developed using indigenous technology

### L&T Product Development Centre

This in-house R&D Centre, located at Coimbatore, has highly-skilled and experienced design engineers. The Centre is involved in the design and development of a range of products with innovative technology and rapid prototyping.

### Track Record

75 years

Over 38,000

Active Machines Pan-India

of experience

6

Wide range

Service Centres in India at strategic locations of equipment in the market

### Subsidiary

L&T Construction Machinery Limited (LTCML), a wholly-owned subsidiary of L&T, manufactures indigenously designed road construction equipment and high-precision hydraulic systems and components at its factory on the outskirts of Bengaluru.











### **Defence & Aerospace**

L&T's defence solutions encompass land-based weapon systems, air defence and artillery systems and upgrades, naval weapon launch systems with fire-control systems, combat engineering systems, communication, avionics, C4I and missile systems. L&T designs and builds critical aerospace components, tracking and launch systems for space missions as well as for the Armed Forces.



### **DEFENCE**

L&T partners the DRDO and the Indian Armed Forces in the development of defence products, systems and platforms across land, sea and air operations, in line with its commitment to 'Make in India'. The Company has state-of-the-art facilities for manufacturing weapons & engineering systems, aerospace solutions and naval ships, helping the Armed Forces gain the decisive edge.

### **Defence & Aerospace**

### **Defence Shipbuilding**

L&T provides indigenous design-to-delivery solutions – from surveillance to strike. Its aerospace offerings add thrust to India's space programme.



Lightweight Torpedo Launcher

# K9 Vajra-T self-propelled Howitzer at Republic Day Parade rehearsal in New Delhi

### **Key** Offerings

Guns and Armoured Systems

Missiles and Aerospace Systems

Avionics, Sensors and Robotics

Submarines and Underwater Platforms

Weapon and Engineering Systems

Unmanned Systems

Radar Systems

### **Snap**shot

### Key Geographies



Manufacturing Facilities in India





Annual Review FY 20

Defence & Aerospace | **DEFENCE** 

### **Defence Shipbuilding**

L&T offers a range of ocean-going vessels for defence including frontline warships, submarines, auxiliary vessels and special naval platforms. L&T's Warship Design Centre, equipped with state-of-the-art software and associated tools, undertakes high-end design – from concept to production drawings.

L&T also designs and manufactures critical ship systems. Through-life support and obsolescence-management offered by L&T extend the operational life of platforms considerably.

### **Key** Offerings

Ocean-going vessels for defence, including:

- Frontline Warships
- Submarines
- Auxiliary Vessels
- Special Naval Platforms

New, Major Orders

(FY 19-20)

Workshare Order for Construction of **3** Naval Survey Vessels

### Snapshot

Facilities

Shipyards

... 2

**Delivered Orders** 

(FY 19-20)

Interceptor Boats

....

Offshore Patrol Vessels







### **Smart World & Communication**

With the Smart City Command and control centers developed by L&T's Smart World business playing a crucial role in COVID relief measures and other natural calamities, the business is well-established as a key Master System Integrator (MSI) to implement smart city projects, end-to-end. The business has expertise in the areas of city surveillance, intelligent traffic management systems, transport and logistics, Advanced Metering Infrastructure solutions, communication networks including backbone telecom infrastructure and military communications. The business is operating and maintaining more than 23 safe and smart cities across the country, offering smart governance, e-education and the complete suite of smart solutions with Artificial Intelligence based analytics to cater to the specific needs of smart city administrators to ensure sustainability, improvement in delivery efficiency of the utilities and upgraded quality of life for the citizens.

The business has already ventured into the area of next-gen technologies and is creating solutions in the areas of Artificial Intelligence, Picture Intelligence, Facial Recognition, Cyber Security and first-of-their-kind Emergency Response Systems like Hybrid Dial-100 and Early Warning Dissemination. It has also created and implemented a gamut of Use Cases based on advanced analytics to improve the quality of life of citizens. The business has been chosen to establish a first-of-its-kind, state-of-the-art Unified Network Management System (UNMS) to manage, support and operate the military's dedicated ultra-modern nationwide communications network. Its Military Communication segment offers Command, Control, Communications, Computers, Intelligence, Surveillance and Reconnaissance (C4ISR) systems and Satellite solutions that empower military forces with the most advanced fully integrated systems to enhance their decision-making capability, and in turn to increase their operational effectiveness.

### **SERVICES**

Larsen & Toubro has over three decades of experience in the service sector, offering solutions, including technology-based ones, in several vital areas. Its smart world and communication services help to protect citizens from natural calamities and crime, and assist the military. Setting the gold standard in the sector, L&T's realty business undertakes timely delivery of prime commercial and residential spaces. L&T's information technology solutions comprise cutting-edge solutions at the convergence of the physical and digital worlds. The Company's technology services cover a wide spectrum of ER&D solutions for global clients, enhancing efficiency and cost-effectiveness. L&T's financial services business offers a wide range of both lending and non-lending-based financial products, benefitting over 15 million customers.

Smart World & Communication
Information Technology

Technology Services
Realty

**Financial Services** 

L&T's service offerings are built on the core values of commitment and transparency, coupled with a customer-first approach, delivering customer delight across the globe.

### **Key** Offerings

**Smart Cities** 

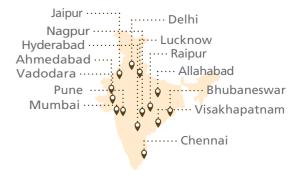
Safe Cities

Communication Network and Telecom Infra

Military Communications

### Snapshot

### **Key Locations**









Annual Review FY 20
Smart World & Communication | SERVICES 51



### New Orders Communications Projects Smart City Critical Infra Surveillance Projects Track Record

Commissioned Projects	7
Smart City	···· 2
Surveillance	····• 1
Govt. School Computer Lab Project	····• 1
Smart Meters	····• 1
Metro Communication	····• 1
EWDS	····• 1

Highlights	
WiFi Access Points	22,000+
CCTV Cameras	32,000+
ATCS / ITMS	750+
Variable Messaging Displays	1000+
AMI for Smart meters	····• 1.2 мn
Command Control Centres / Data Centres	24+
GPON (Gram Panchayats)	·····• 12000+
Computer Labs	····• 5000+





43

Projects

### **Information Technology**

### LTI

LTI, a global technology consulting and digital solutions company, continues to build its capabilities on exponential technologies. LTI Mosaic and Leni are augmented with automation and Artificial Intelligence (AI), and are enabling the data-to-decisions cycle for global enterprises. The recently introduced LTI Canvas is the Company's design for the future of software engineering, and addresses the new demands of changed work environments. Digital, Data and Cloud continue to be the centrepieces, of LTI's strategy to address opportunities in the new normal.



### **Key** Recognitions

Ranked among the **top 5 Indian IT brands**, by Brand Finance

Entered the Nifty Next 50 Index

Ranked #4 on Financial Sustainability Index (FSI) by Business Standard BS1000

Recognized in Gartner's Competitive Landscape: **Robotic Process Automation** Service Providers Arup Roy, Cathy Tornbohm, 24 October 2019

Ranked #5 in HFS **Top 10 Energy Service Providers** 2019

**Major Contender and Star Performer** in Everest Group Application and Digital Services in Banking − Services PEAK Matrix<sup>™</sup> Assessment 2020

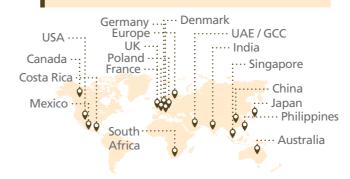
2020 SAP® Pinnacle Award as the Industry Innovation Partner of the Year

Finalist in Microsoft Partner of the Year 2020



### Snapshot

### Key Geographies



**57** Sales Offices across **31** Countries in the US, EMEA & APAC

### Digital Transformation Advantage

Proven strategies and execution models for the adoption, implementation and scaling of Digital Transformation across industries like BFSI, Manufacturing, Energy & Utilities, Media & Retail, Pharma & Healthcare.

### Strategies

Operate To Transform, Digitizing the Core, Experience Transformation, Data Driven Organizations.

### Industry specific expertise:

Temenos, Duck Creek, Guidewire, SAP

### Platforms:

Mosaic, Canvas, Leni

### Bespoke Cloud:

AWS, Azure, GCP, Snowflake

### Track Record

6<sup>th</sup> Largest

Indian IT Player

30,000+

Employees Working out of **32** Delivery Centres

424 Clients

including **67** Fortune **500** Companies

### 6 Acquisitions since listing

- Poweupcloud Technologies
- Lymbyc
- AugmentIQ
- Syncordis
- Ruletronics
- NIELSEN+PARTNER

Annual Review FY 20
Information Technology | SERVICES

### Mindtree

Mindtree is a global technology consulting and services company, helping enterprises marry scale with agility to achieve competitive advantage. 'Born digital' in 1999 and now a Larsen & Toubro Group Company, Mindtree applies its deep domain knowledge to enterprise client engagements to break down silos, make sense of digital complexity and bring new initiatives to market faster. Mindtree enables IT to move at the speed of business, leveraging emerging technologies and the efficiencies of continuous delivery to spur business innovation. We're consistently regarded as one of the best places to work, embodied every day by our winning culture made up of entrepreneurial, collaborative and dedicated 'Mindtree Minds'.

### **Technology Services**

### **LTTS**

L&T Technology Services Limited (LTTS) is a leading global pure-play Engineering Research & Development (ER&D) services company It offers design and development solutions throughout the product development chain and provides services and solutions in the areas of mechanical and manufacturing engineering, embedded systems, engineering analytics and plant engineering. LTTS' customer base includes 69 Fortune 500 companies and 53 of the world's top engineering research and development (ER&D) companies, across, transportation, industrial products, telecom & hi-tech, medical devices and plant engineering.

### Electric Vehicle - EV

### **Key** Offerings

### **Customer success**

Through its 'customer success' service line, Mindtree enables clients to deliver intuitive experiences to their clients faster in an agile, secure, and resilient fashion.

### Data and intelligence

Through data and intelligence, Mindtree helps clients to articulate implement and realize their strategy to drive business outcomes by leveraging data. Mindtree supports client endeavours to conceptualize their data strategy, identify the right AI and analytics, used cases, and implement a commensurate data architecture.

### Cloud

Mindtree partners with clients to enable their end-to-end cloud transformation journey. It helps clients assess their existing technology landscape, establish the end-state view, move to the cloud, operate efficiently and unlock value using APIs and cloud native development.

### **Enterprise IT**

At the centre of Mindtree's Enterprise IT service line, lies the ambition to enable clients to transform their technology ecosystem. Mindtree aims to deliver zero cost transformations where it helps clients transform their ecosystem steadily, while deploying new-age monitoring and support systems.

### Snapshot

### Key Geographies



### Track Record

USD 1.1+ Bn

290+

Revenue

Clients

22,000+

Mindtree Minds

### Accolades

- Leader in the Managed Services Archetype in ISG Provider Lens
- Recognized as an Innovator in Avasant's Intelligent Automation Services Radar View Report 2019 – 2020
- Won the 'Best Enterprise Partner' award globally from Coursera
- Received the Businessworld award for Learning Technology, Diversity and Inclusion

### **Key** Offerings

**Core Engineering:** LTTS caters to clients in major industries including transportation, industrial products, telecom & hi-tech, medical devices and process industries and is well-aligned to the core engineering requirements of global customers to help accelerate their engineering roadmap.

**Digital Engineering:** LTTS' Digital Engineering Practice focuses on enabling customers to achieve their digital priorities in the areas of Smart Products & Services, Smart Manufacturing and Smart Operations – the three key determinants of a successful business matrix today for manufacturers.

### Track Record

69

Fortune 500 Companies as customers

#1

pure-play ER&D services provider from India since listing in 2016

90%

repeat business from customers over last 3 years

### **Engineering Excellence**

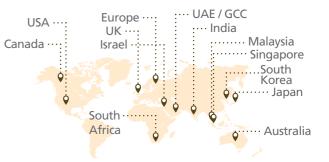
- Developed world's smartest office campus, in Israel
- Developed world's first angioplasty device to produce 40 atm (atmospheric) pressure
- Built world's first autonomous welding robot
- Enabled world's first commercial mesh network for utility grids
- Designed India's first affordable blood cell counter

### New Orders

**30+** Multi-Million Dollar Deals

### **Snap**shot

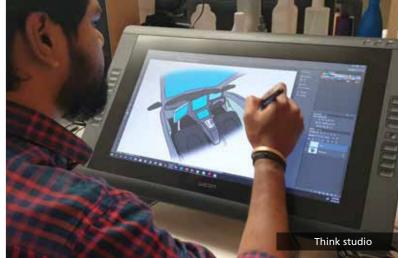
### Key Geographies



**51** R&D Labs, **22** Countries, **15,000+** Engineers

### Subsidiaries

- Bengaluru-based Graphene, a provider of end-to-end semiconductor services. Its strong offshore presence coupled with expertise in complete VLSI Chip Design & Embedded Software enhances LTTS' capabilities in the Semiconductor & Product OEM space.
- California-based Esencia Technologies, a provider of design services from specification to final product in Digital Signal Processing for Communications, Video, Security and Networking.





Annual Review FY 20
Technology Services | SERVICES

### L&T-NxT

L&T-NxT is the digital arm of the L&T Group and is focussed on offering products, solutions and platforms by leveraging emerging digital technologies like Artificial Intelligence, Machine Learning, Industrial IoT, Edge & Cloud Computing, Vision Analytics, Augmented & Virtual Reality and Geospatial Technologies.

It leverages the Group's diversified industry domain expertise to deliver differentiated and measurable business outcomes for global clients in core industries like Energy & Utilities, Transportation & Logistics, Process & Discrete Manufacturing and Engineering & Construction.

L&T-NxT offers professional services ranging from business advisory consulting, digital technology evaluation, solution architecture design, systems integration and managed services, to ensure a single point of ownership for turnkey digital projects.

### Realty

L&T Realty has carved out a leadership position in the industry, specialising in the execution of large residential, mixed-use and transit-oriented developments. The business derives its competitive advantage from transparency, a strong consumer connect and efficient design – all being the need of the hour for the real estate industry. The Company anchors its strengths on consumer insight-driven master planning and product development, delivering the desired blend of pricing and quality to its customers. Committed to a customer-first approach, the business has built a reputation for delivering on its promises, while embracing the power of digitalisation and new technologies into its core strategy for growth.

### **Key** Offerings

Industrial IoT Solutions

Artificial Intelligence | Machine Learning

Smart Manufacturing

Worker Safety & Availability

Track & Trace

Geospatial Technology

Data Lake | Advanced Analytics

Augmented & Virtual Reality

**RPA I Robotics** 

Communications Technology



### **Key** Offerings

Mixed-use Integrated Developments

Transit-oriented Developments

Residential Complexes

Commercial and Retail Spaces

**Built-to-suit Projects** 

## L&T Business Park - Faridabad

# Crescent Bay - Parel, Mumba

### Snapshot

### **Key Locations**



**♀** Project & Sales Office

### **Key Clients**

JPMC, Colgate, Sanofi, WeWork, Ansell, Henkel Teva Pharma, Koch Industries, Tibco, SBI Life and many more...

### Development Portfolio

70 mn.sq.ft\*

\*Excluding Hyderabad Development

47 mn.sq.ft

Residential

23 mn.sq.ft.

Commercial & Retail

### Track Record

**Smart Assets** 

**Smart Material** 

**Smart Workers** 

**Smart Projects** 

Smart GeoSpatial

Technologies

& Logistics

11,000

6,000 Tools Tracked 40<sub>gb</sub>

Data Processed Per Day

6,500

**GPS** Enabled

Commercial Vehicles

**45** AR/VR

Training Modules

35,000

Mobile Forms Per Month

15

Plant & Machinery Connected

10

Unique Material

Types Tracked

300,000

Workers On-boarded

400

**Projects Monitored** 

Online

740

Geospatial /

**GIS Projects** 

1.5<sub>m</sub>

& Traced

Material Units

Tagged

18,000

**EHS Platform Users** 

5,000

Active Digital Users

140

Photogrammetry & **LiDAR Projects** 

BIM GIS Integration Scan to BIM Solution

Annual Review FY 20 Realty | SERVICES





Projects

33

51,000

Apartments

10,00,000

Office Desks

1,05,00,000 sq.ft.

Specialised Luxury Retail



### Track Record

13+

Large, Gated and Mixed-use Developments

120+

Domestic and International Awards 5800

Permanent houses for slum-dwellers

16,500

Happy Families







60 Annual Review FY 20 Realty | SERVICES

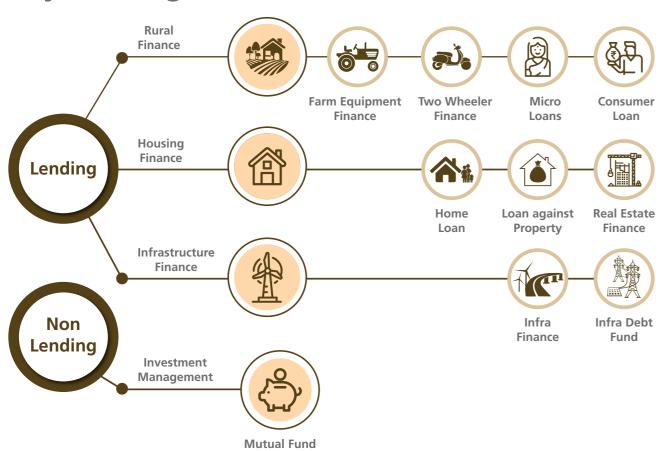
### **Financial Services**

L&T Financial Services (LTFS) is a leading, diversified Non-Banking Financial Company (NBFC). The Company offers a diverse range of products and services across rural, housing and infrastructure finance sectors along with mutual fund products. LTFS continues on its path of building a stable and sustainable organization built on a foundation of assurance for all stakeholders.





### **Key** Offerings





### Snapshot

### Nationwide Presence

221
Branches

1532

Meeting Centres

### Track Record

₹ 98,384 cr

Loan Book

13+ Mn

Customers served

### **Market Leader**

in Renewable Sector Financing

3rd Largest

Microloans Financier in India

2nd Largest

Farm Equipment Financier in India

5<sup>th</sup> Largest

Two-wheeler Financier



### Awards

Golden Peacock Award for Corporate Social Responsibility (March 2020)

FICCI Corporate Social Responsibility Award for Women Empowerment (March 2020)

Business Standard Social Excellence Award 2019 – Most Socially Aware Corporate of the Year (March 2020)

Annual Review FY 20
Financial Services | SERVICES

### **SUSTAINABILITY**

L&T is one of the first few organisations in India to voluntarily set Sustainability targets aligned with the Company's 5-year Strategic Plan LAKSHYA 2021.

The Company publishes its Integrated Report every year which is based on the framework prescribed by International Integrated Reporting Council (IIRC) and Global Reporting Initiative (GRI) Standards. The report demonstrates the inter-connectedness between the various capitals (Financial, Natural, Intellectual, Manufactured, Social and Relationship and Human capitals) and establishes the value creation interlinkages between them. It lays out the organization's strategy, governance, social, environmental and the economic framework within which Company operates.

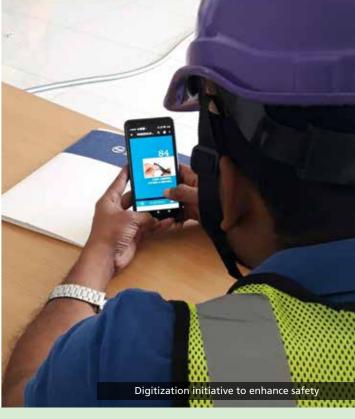
L&T believes that Sustainability includes internalizing and implementing responsible and inclusive business practices. L&T views sustainability through the lens of its core values, consciously and continuously aligning its activities to benefit the wide spectrum of its stakeholders.

L&T is investing and growing equitably in all Environmental, Social and Governance (ESG) initiatives to improve its sustainability performance. Some examples in year 2019-20 are as follows:

- 1. Planting more than 14 lakh trees across India.
- 2. Providing more than 5.1 million man hours of safety training to employees, vendors and workmen.
- 3. Undertaking more than 100 digitisation initiatives during the year to leverage technology for productivity improvements and enhance interfaces with the external world.

By embracing a digital future, robust risk management process, strong stakeholder engagement measures, and connectivity of information, L&T continues to deliver products and services designed to create a better world for everyone.





### Thrust Areas

- Energy Conservation
- Renewable Energy
- GHG Emission Reduction
- Water Efficiency
- Materials Management
- Increasing Green Portfolio
- 1 Improving Vendor Sustainability
- ₱ Employee Engagement, Safety and Well-being
- Community Development Health, Education, Water & Sanitation and Skill-building



### Track Record

76.5%

of the total water consumed was recycled

22%

of revenue from green products and services

43000+

suppliers signed Code of Conduct

**7143** Tonnes

of metal recycled and reused in various operations

24

water positive campuses and **2** carbon neutral campuses

1,839,307 Tonnes

of substituted material consumed

### Awards

Silver medal in Asia Sustainability Reporting Awards for best community reporting.

'Award of Appreciation' from Hon'ble Governor of Tamil Nadu, Banwarilal Purohit, for the highest blood donor for 2019

Received 'Best Corporate Volunteer' Award from United Way for FY 19-20

Over 100 awards for safety in projects

CSR Excellence Award 2019 in Water, Sanitation & Hygiene (WASH) for best sustainable sanitation work in Bhim block of Rajsamand

CSTI Pilkhuwa received SKOCH (Gold) Award.





Annual Review FY 20 SUSTAINABILITY 6

