



IPM

L&T INSTITUTE OF PROJECT MANAGEMENT



Dr. Hiren Maniar

B.E, MBA, PhD, CCP

Area of Expertise

- Project liquidity & Milestones Management
- Project Pre-Bidding Financial Performance Analysis,
- Commercial Strategies for Bidding,
- Hedging in Projects
- Project Cost Management
- Project Profit Management,
- Innovation to Improve Profitability
- Working Capital Management
- Financial Risk Management

Professional Certifications

CCP (Certified Cost Professional) certificate from AACE (Association for Advancement of Cost Engineering), USA

Dr. Hiren Maniar is the Professor of Finance and founding member of L&T IPM. He brings in rich blend of industrial and academic experience. He has trained around 6000+ practitioners on Project Feasibility, Project Cash Flow Management and Project Cost management. He has handled project finance planning and monitoring activities in large cement plant and captive power plants (40 MW and 80 MW). Prior joining L&T IPM, he has worked in reputed government institutions and has been a regular visiting faculty to MBA institutes.

Selected Publications

- Risk Analysis of Infrastructure Projects – A Case Study on Build -Operate -Transfer Projects in India' - International Journal "The IUP Journal of Financial Risk Management" Vol.II No.4 December 2010. VOL VII No.4 2010, Paper no-3, Page no- 34, ISBN: 0972-916X
- Importance of Cash Flow Hedging in Projects from Corporate Sustainability" – International Journal' NICMAR Journal of Construction Management", VOL XXVII, September 2012, ISSN No: 0970-3675.
- Scenario of Viability Gap Funding (VGF) concept in Indian Infrastructure Projects” - International Journal of Infrastructure Development, Volume 5, NO-01, June 2013, ISSN 0974-9306.
- “Managing Liquidity in Construction Projects “– International Journal of Management Development and Training, Volume-I, March 2014, ISSN: 2347-9361.
- Take out Financing Scenario in Indian Infrastructure Projects” - International Journal of Management Research, Volume – 2, Issue – 11, November 2014, ISSN: 2321- 1709.
- “Hedging Practices Used by Indian Companies in Managing Foreign Exchange Risk” – International Journal IUP Journal of Financial Risk Management. Mar2016, Vol. 13 Issue 1, p41-62. 22p.
- "Scenario of Commodity Risk Management Practices used by Indian Construction Companies" –International Journal "The Journal of Modern Project Management", Vol 4, No 3, January-April 2017

Qualifications

- Ph.D. (Finance - Derivative Markets) from Bhavnagar University
- M.B.A from IGNOU, New Delhi
- B.E (Mech.) from Bhavnagar University