L&T Construction Equipment Limited rolls out 1000th Vibratory Compactor

Hi-tech models of Komatsu Hydraulic Excavators launched in 30-35 ton class
SNS meets Customers in Mumbai

L&T Construction & Mining Machinery organized a meet with major customers in the Western & Central Zones with Mr. S.N. Subrahmanyan, Chief Executive Officer & Managing Director, L&T, in Mumbai.

Customers engaged in Construction and Mining projects in Ahmedabad, Baroda, Mumbai, Nagpur, Pune and other cities graced the meet. Mr. Arvind K. Garg, Executive Vice-President, CMB, welcomed the gathering and introduced the esteemed customers to SNS.

Addressing the gathering, SNS appreciated the contribution of customers in the nation-building by execution of the infrastructure projects and assured them of L&T’s abiding commitment to help them complete their projects as per the schedule. He said modernization and digitalization are the most essential part of the new journey, and suggested the customers adopt new practices and technologies in machine deployment and tracking. SNS also met the customers on one-to-one basis, took feedback and apprised them of upgraded Service infrastructure by L&T which would help ensure higher equipment uptime.

Business Managers - Mr. Arun Pai, Mr. Partha Mookherjee, Mr. Vivek Hajela, Mr. Jaikumar Kamath, Mr. Rahul Mehta, Mr. K.A. Srvan Kumar along with Product Managers/ Zonal Managers of CEB/MEB attended the meet.
Komatsu and L&T launch
PC300LC-8M0 & PC350LC-8M0 Hydraulic Excavators

Komatsu launched their latest Hydraulic Excavator models PC300LC-8M0 and PC350LC-8M0 in the 30-35 ton category. This marks the entry of new robust models in the Indian market manufactured by Komatsu India Pvt. Ltd. and marketed by Larsen & Toubro. PC300LC-8M0 is designed for high productivity in earthwork and PC350LC-8M0 for heavy duty applications in the Stone, Granite and Marble Industry. These were launched jointly by Mr. Masaaki Kamiyama, Managing Director, KIPL and Mr. Arvind K. Garg, Executive Vice-President, Construction & Mining Machinery, L&T at an event held in KIPL’s ultra-modern plant in Oragadam-Chennai.

The 30-35 ton class Hydraulic Excavators are popular in India. L&T introduced the Komatsu PC300LC-7 model almost a decade back. Sensing the need for next generation high-productivity and sturdier machines to address the growing requirements of customers in bulk earthmoving and tough Granite and Marble segment, L&T worked closely with Komatsu to develop and roll out these innovative models – PC300LC-8M0 and PC350LC-8M0.

Speaking on the occasion, Mr. Arvind Garg said that the roll out of these new machines reinforces L&T and Komatsu’s commitment to offer customers the best and latest technology. Working with Komatsu had given L&T team immense opportunities to understand new technological perspectives, he added. He said the inbuilt...
Komtrax machine monitoring system would enable the users maximize the machine productivity and derive several advantages. He appreciated the active role of financiers in consistently supporting the industry and their abiding interest in the technology updates.

In his address, Mr. Masaaki Kamizono spoke of Komatsu’s corporate commitment to Quality, Safety and Productivity. He said Komatsu India was committed to introducing advanced technology machines that best suits the Indian customers. He expressed happiness working closely with L&T, which has enabled the team identify new opportunities in the market.

These machines are heavy-duty with strengthened structures, tougher undercarriage and fitted with larger capacity bucket and reinforcements. They are fitted with Komatsu SAA6D114E-3 diesel engine developing 260 HP offering reliability and best in class performance. It has multiple operating modes, ‘P’ mode for faster cycle times and higher production, while the ‘E’ mode is for fuel economy. Both the models are fitted with a large spacious new-design automatic air-conditioner cabin providing superior comfort and safety to the operator.

PC300LC-8 and PC350LC-8 are built with the next generation Komtrax, machine tracking system that helps the user monitor the machine anytime, anywhere at the click/touch of a button. Detailed information on working conditions, mode, operational parameters help the customers realize superior productivity in any application while ensuring lowest fuel consumption per Cu.M. The features include colour monitor with advanced machine monitoring function and improved visibility & resolution with large TFT LCD.

Latest low-resistance excavation, more efficient (ME) buckets, on Super Earthmover spec provides large bucket capacities for a wide range of applications (Buld Earthwork, Stone, Granite, Marble). PC300LC-8M0 and PC350LC-8M0 SE Spec machines with ME buckets also ensure highest productivity per litre in its class.

The event included a guided visit to KIPL’s manufacturing plant and technical presentations by Komatsu and L&T teams. Senior executives from both the companies interacted with the customers and introduced them to new features of the machines in detail. The launch of these new premium models in the Construction Equipment will help Komatsu and L&T strengthen their competitive position.

A view of the gathering of customers who participated in the product launch ceremony at Chennai.
L&T Hydraulics hands over Components to L&T Defence

L&T Hydraulics achieved a new milestone with the supply of the first set of critical components to K9-Vajra Project. At an event held on 20th August 2018, Hydro-Pneumatic Suspension (HSU) and Track Tension Assembly Kit (TTAK) were handed over to Mr. Jayant D. Patil, Whole-time Director and Sr. Executive Vice-President (Defence Business), L&T by Mr. Arvind K. Garg, Executive Vice-President, Construction & Mining Machinery, L&T at LTCEL-Doddaballapur.

Mr. Arun Ramchandani, Vice-President, L&T Defence; Mr. Anil Kulkarni, General Manager, L&T Defence; Mr. Shailesh Kodkani, General Manager, L&T Hydraulics and Mr. D. Keshava Kumar, Chief Executive, L&T Construction Equipment Limited along with senior executives and workmen attended the event.

As part of the Make in India initiative, K9-Vajra Project involves manufacture of 155 mm Self-Propelled Tracked Guns by L&T Defence in collaboration with Hanwha Techwin-Korea at its most modern facility in Hazira. These guns, with a 43 km firing range, will be delivered to Indian Army and meets all requirements of the artillery. This is one of the largest contracts received by L&T Defence from Ministry of Defence as its strategic partner from the private sector.

L&T-Hydraulics has partnered with L&T-Defence for developing the suspension and the track tensioner for the K9-Guns. Every K9 gun has 12 Hydro-Pneumatic Suspension Units (HSU) with 6 units each on the left and right. The gun also has 2 Track Tensioner Assembly Kits (TTAK) mounted on the left and right side of the gun.

Both the HSU and TTAK are built using special steel and aluminium alloy components which are machined to very fine level of tolerances to be able to handle the high power to weight ratio that is normally required for defence equipment. Both the sub-assemblies are a critical part of the K9 gun and have been designed to handle the shocks not only during travel of the gun on cross-country terrain but also during firing.

Speaking on the occasion, Mr. J. D. Patil expressed his happiness with L&T Hydraulics successfully developing and delivering key components for the K9 Gun Project. He said L&T Hydraulics has been identified as one of the strategic partners from within the Group Companies and the future shall see L&T Defence stepping up order placement on it. He said the long-term commitment of L&T Defence would see more L&T group companies being involved in delivery of critical projects.

L&T Hydraulics is one of the key component suppliers to L&T Defence and forms part of the robust supply chain developed indigenously for localization of imported components. It has a futuristic plan to increase supplies to L&T Defence as well as to expand the product mix. L&T Hydraulics has a track record of having manufactured and supplied hi-tech hydraulics for diverse applications in the engineering industry.
Milestone mark for L&T – 1000th Compactor rolls out

It was a moment of pride for L&T-ites with the L&T Vibratory Compactor crossing the milestone of 1000 numbers. At an event held in L&T Construction Equipment Limited’s Doddaballapur Plant, the 1000th machine was handed over to our esteemed customer, Vishal Infrastructure Limited.

The symbolic key of the machine was received by Mr. Milind Deshpande, Chairman & Managing Director, Vishal Infra from Mr. Arvind K. Garg, Executive Vice-President, CMB, L&T, Mr. D. Keshava Kumar, Chief Executive, Mr. H.S. Hande, General Manager, LTCEL, Mr. Jaikumar Kamath, Head-Road Machinery, L&T along with senior executives and workmen participated in the event.

Vishal Infra is a Bangalore-based firm with an excellent reputation of handling contracts pan-India. Its fleet includes 7 nos. L&T Compactors, Komatsu PC210 Excavators and Komatsu GD535 Motor Graders. The firm will deploy the new L&T Compactor for executing airport expansion project in the North-Eastern city of Guwahati.

LTCEL had launched its own series of L&T Compactors three years ago with three models – L&T 1190 Soil Compactor, L&T 990HF Tandem Compactor and L&T 491 Mini Compactor. These Compactors are a result of indigenous design and development activity made possible by L&T’s Product Development Centre. PDC has been working on mobile technologies and improving the design efficacy and performance of its products by introducing value-added features and health monitoring systems. L&T Compactors have been well accepted by customers in a short time and being deployed in multiple user segments.
L&T showcases Road Construction Equipment at ConMac 2018

For the first time, the Himalayan country Nepal hosted ConMac 2018, the Construction Equipment exhibition held at Bhaktapur Grounds, Kathmandu from 22nd to 24th November 2018. The exhibition was organized by Confederation of Indian Industry in association with Embassy of India and Federation of Contractors Association of Nepal. The event witnessed the participation of over 200 exhibitors, 300 product launches and attracted potential buyers and local contractors who have been engaged in road construction and highway projects.

Mr. Arvind K. Garg, Executive Vice-president, Construction & Mining Machinery Business, L&T and Chairman, ConMac 2018 was instrumental in providing the right impetus for the show conducted in Nepal. In his role as President of ICEMA, he was successful in mobilizing the Indian manufacturers and distributors in participating in this show in a big way and contributing to the Indo-Nepalese economic cooperation. The exhibition was inaugurated by Mr. Raghurib Mahaseth, Hon’ble Minister of Infrastructure and Development.

A view of L&T Stall with product display at ConMac 2018 in Kathmandu.
Transport, Govt. of Nepal and was presided over by Mr. Manjeev Singh Puri, Indian Ambassador to Nepal. A souvenir on Infrastructure and Growth Opportunities in Nepal was released on the occasion and captures the enormous progress made by the country in building its infrastructure related to roads, railways, dams and bridges. Nepal has a large potential in road construction and hydel power. Nepal is blessed with significant hydropower resources with an estimated potential of around 84,000 MW, of which 43,000 MW has been identified as economically viable. Currently, Nepal’s installed hydropower capacity is 753 MW.

At ConMac 2018, Larsen & Toubro put up an impressive stall in the outdoor area with constructed booth and showcasing a display of its Road construction equipment such as L&T 2490 Pneumatic Tyred Roller, L&T 990HF Tandem Compactor, L&T 1190 Soil Compactor, L&T 491 Mini Compactor and L&T 9020sx Wheel Loader. All these equipment are manufactured by L&T Construction Equipment Limited, a wholly owned subsidiary of L&T. FG Incorporated Pvt. Ltd., a part of Force Group, partnered with L&T and showcased its activities as a leading distributor of equipment in Nepal.

L&T’s participation was represented by Mr. D. Keshava Kumar, Chief Executive - LTCEL and Mr. Vivek Hajela, GM-CEB and Business Managers Mr. Jaikumar Kamath, Mr. Mohit Kondaskar and Mr. Mukesh Tiwari interacted with the customers and briefed them on the new offerings alongwith Mr. Kedar Lamichhane, Director, Force Group. The presence of a big team from FG Incorporated Pvt. Ltd. enlivened the stall activity.

With ConMac 2018 attracting good attention from the local industry, the Indian manufacturers were upbeat about the new avenues that were opening up in the Himalayan Kingdom for increasing their presence by offering more efficient and reliable equipment. During the show, L&T finalized a few orders and carried out the key handing over ceremony.
L&T opens new Scania Parts Depot in Ahmedabad

With a view to further reduce delivery lead time of spare parts for Scania Tippers, L&T has established a Parts Depot in Ahmedabad. This will stock up all essential spare parts for the Scania fleet operating in the Western and Northern parts of India. Scania has a significant presence in the mid-mining segment in these parts given the existing fleet in Gujarat and the expanding market in the lignite and limestone mines of Rajasthan.

The new Parts Depot was inaugurated on September 21, 2018 in Ahmedabad, the capital of Gujarat and centrally located to cater to the mining hubs of Bhavnagar, Bhuj, Surat, Barmer and Sirohi. The inaugural event included a gathering of important customers and other invitees.

L&T was represented by Mr. Arun Pai, GM-Product Support, Mr. Partha Mookherjee, Head-MEB and Mr. Rahul Mehta, Head-Tipper Business. The customers were briefed on the new facility and were assured of the unstinted support which would help in maintaining high uptime of the operating fleet in the region by reducing lead time in supply of critical parts.

Later, the customers were felicitated on the occasion. Some of the important customers included Mr. Mrunal Patel, Joint Managing Director, Monte Carlo Construction, Mr. Ashwin Dholu and Mr. Upesh Dholu, Directors, Mahalaxmi Infracontract and senior officials from Sadbhav, P.C.Patel Infra and Sakar Infra.

The establishment of the Parts Depot demonstrates L&T’s strong commitment to the customer service and its added efforts to strengthen the supply chain management.
D155A handed over to M/s. Tribhuvan

L&T has achieved a breakthrough with the supply of Komatsu Dozer D155A-6R to Tribhuvan Carrier Pvt. Ltd. Tribhuvan will deploy the Dozer at Murli Pahari Limestone Mines of Kalyanpur Cement in Rohtas-Bihar. TCPL is a Ranchi-based reputed Coal Transporter engaged in CCL projects. The firm is headed by Mr. Laxman Prasad Tikmani and his son Mr. Vikash Tikmani.

The volume to be handled is 1 Million Tonnes Limestone and 3.5 MCM Overburden annually spread over three year period. TCPL will use the dozer to maintain the large volume of material at the dump yard and loading points.

This is the first Komatsu Mining Equipment procured by TCPL. L&T and Komatsu look forward to a long-term association with TCPL in helping them deliver their various projects timely and cost-effectively.

Mr. J.K. Pal and Mr. Rajat Chakraborty, MEB-East handing over the symbolic key to the customer.

L&T Supports Alumni Meet

MBM Engineering College-Jodhpur is the oldest engineering college in Rajasthan and now known as Jainarain Vyas University. This college enjoys a high reputation in the field of engineering and its distinguished alumni are in various industries and government service. The college celebrated its golden jubilee of the 1968 batch - Mining, Mechanical, Civil and Electrical Engineering - on 28th & 29th September, 2018.

Padma Bhushan Dr. Goverdhan Mehta led the team in the celebrations. L&T team has been associated closely with the MBM alumni association and its mining engineering department. Mr. Anil Rao, MEB-Jaipur made a presentation of L&T’s offerings in the mining segment, its presence in the cement industry and efforts for Continuous Improvement. The sponsorship provided a unique opportunity for L&T to network with the senior members of the limestone and mining industry.

Coal Summit

L&T Mining Machinery participated in the 7th Coal Summit & Expo on 5th and 6th September, 2018 at Hotel Ashok, New Delhi, organized jointly by Tafcon projects in association with Mining, Geological & Metallurgical Institute of India and Indian School of Mines Alumni Association. The event provided a platform to coal, mining and allied industries to display their latest technologies and initiatives besides encouraging business interactions.

Several visitors showed a keen interest in L&T’s offerings and the new additions to the product portfolio. Senior officials from coal companies were amongst the prominent visitors. Mr. Anil Sharda of MEB-Delhi made a presentation on “Mining Success thru Continuous Improvement” at the seminar. L&T Stall was adjudged the best pavilion at the show.
Customer Meets by PSD at Durgapur & Bahadurgarh

L&T organized a Customer Meet at Service Centre-Durgapur on 3rd August, 2018. As many as 45 customers attended the event. Mr. Yasunori Fujii, General Manager (Parts), KIPL, addressed the customers and explained the importance of Quality Repairs in order to minimize equipment downtime. Mr. Arun Pai, General Manager (Product Support), L&T, briefed the gathering on facilities available in L&T’s Service Centres across India. There was a presentation by Mr. Pradeep Kumar of KIPL on Genuine Parts.

Earlier, Mr. Sudipta Chattopadhyay, Zonal Manager, PSD-Durgapur welcomed the customers to the event and briefed them about the Service Centre. This was followed by a tour to the Workshop facilities.

The event was preceded by the launch of KPL-V (Komatsu Premier League) contest for Engine OV Promotion amongst Dealer Service Engineers. After successful completion of 4 seasons, KPL-V Season has been launched. Representatives of SRL Earthmoving Solution, NK Bhujani, Saurav Auto, Hiralal Industrial Technologies and NKB Industrial Products attended the event.

A Customer Meet was organized on similar lines at Service Centre-Bahadurgarh on 24th August, 2018, with over 20 customers attending the meet. Mr. Yogesh Niranjjan, Head PSD-Bahadurgarh welcomed the gathering and Mr. Sawan Sharma, Manager, accompanied the customers for a Workshop tour and the inauguration of the newly-installed Engine Dynamometer and Transmission Test Bench. Mr. K.A. Sravan Kumar, Head-Product Support, spoke of L&T’s service support for Komatsu Equipment. Mr. Yasunori Fujii, General Manager (Parts), KIPL, addressed the gathering. The event also saw the launch of KPL-V contest. Dealers who participated in this event were Abhinav Industrial Products, Rajasthan Diesel, AS Engineers, Action Earthmovers, PK Enterprises and Gajanan Motors.

Dealer owner Mrs. Suravi Sharma of Saurav Auto signing the KPL-V launch dashboard at PSD-Durgapur.

Newly installed Engine Dynamometer being inaugurated at PSD-Bahadurgarh.
Impressive participation by L&T in IMME 2018

The exhibition site in the Eco Park-Kolkata reverberated with sounds of machines as they arrived in various trailers to be assembled for the International Mining & Machinery Exhibition 2018 held from 31st October to 3rd November. L&T had put up an outdoor stall with display of machines viz., L&T 9020sx Wheel Loader, Komatsu PC450 Hydraulic Excavator, Komatsu D85 Crawler Dozer and Komatsu GD535 Motor Grader. The constructed booth provided ample space for a sizeable display of Komatsu and Scania Genuine Parts, besides availability of meeting rooms to enable customer interactions.

Dr. Amit Mitra, Hon’ble Minister of Finance, Commerce & Industry, Government of West Bengal, was received at our stall by Mr. Vivek Hajela, GM- Construction Equipment Business and Mr. Anjan Datta, Sr, Deputy General Manager, Mining Equipment Business, who briefed him on the product display. Mr. Partha Mookherjee, Head-Mining Equipment Business, was also present. Functional Directors and Business Heads from coal and mining companies, besides private contractors visited the stall and interacted with our management team.

Coinciding with the show, CII organized Global Mining Summit 2018 with the theme ‘Powering India’s Manufacturing Growth through Mineral Resources’ and a status report on Mining and Mineral Industry was released during the occasion. IMME is organized by Confederation of Indian Industry every alternate year in Kolkata and attracts equipment manufacturers and distributors to showcase their technological strengths and product innovations.
Essel Mining team led by Mr. R.S. Malhotra, Head-Coal Business, in discussion with L&T team.

Mr. Gunadhur Pandey, Director-Technical, Northern Coalfields Limited seen with L&T team during his visit to our stall.

Mr. Vikash Tikmani of Tribhuvan Carriers receiving the symbolic key of L&T 9020sx Wheel Loader from CEB-Ranchi.

Mr. Sarup Agarwal of Ambe Mining being presented with a symbolic key of D85 Dozer by CEB-Kolkata.

Mr. A.N. Rath and Mr. Pramod Badjaena receiving the symbolic key of L&T 9020sx Wheel Loader from CEB-Bhubaneshwar.

Mr. Pratik Godha of Nidhi Infra, Silchar receiving the symbolic key of Komatsu GD53S machine from CEB-Guwahati.
A high-level team from Singareni Collieries Co. Ltd. visited L&T Stall.

Mr. Harbhajan Singh Mann of Avtar & Co., Nagpur receiving the symbolic key of D85 Dozer from CEB-Nagpur.

Mr. Manirul Islam receiving the PC71 symbolic key from CEB-Kolkata.

Mr. Ashok Jain of Saumya Mining Limited receiving the symbolic key from MEB-Kolkata.

Mr. M.S. Rathore and Mr. N.S. Rathore of Sainik Mining receiving the symbolic key of Komatsu D85 Dozer from CEB-Delhi.

Mr. Sudesh Bhavnani receiving the symbolic key of PC450 machine from CEB-Kolkata.