L&T UNVEILS

NEW SERVICE & TRAINING CENTRE

IN KANCHEEPURAM
L&T carves skylines in Kanchipuram
New Service & Training Centre Opened

On 19th June 2014, L&T ushered in a new era of customer service with the unveiling of its ultra-modern Service and Training Centre for repair and overhaul of Construction & Mining Equipment at Kanchipuram. This is housed in L&T’s integrated campus and strategically located on NH4, around 60 km from Chennai.

This Service & Training Centre was formally inaugurated by Mr. J.P. Nayak, Chairman, Machinery & Industrial Products and former Member of the Board, Larsen & Toubro Limited, amidst a huge gathering of customers and partners.

Important customers from both corporate and retail sector across the southern states -- Mr. B. Ramesh Kumar, Director (Operations), Singareni Collieries Co. Ltd.; Mr. V. Prabhakar Reddy, MD, VPR Mining Infrastructure; Mr. K. Karunakara Rao, VP, Dalmia Cement; Mr. Elred Kumar, MD, RS Enterprises; Mr. Mathew M. Pathrose and Mr. K.J. Vasudevan Nair from Ernakulam; Mr. Rohit Reddy, Director, BGR Mining; Mr. Victor Viswanathan and Mr. L. Veeraiyan, GMs, India Cements; and Mr. S. Saravanan, GM, NAPC graced the occasion.
Mr. S. Raghavan, Member, MIP-IC Board, L&T; Mr. S.K. Mittra, former Executive Vice President, CMB, L&T; Mr. S.R. Subramanian, Executive Vice-President and Head-Machinery SBG, L&T and Mr. Arvind K. Garg, Vice-President-Construction & Mining Machinery, L&T along with other executives from L&T participated in the programme.

Senior management team from Komatsu India Pvt. Ltd. led by Mr. K. Mizuhara, MD and Scania Commercial Vehicles India Pvt. Ltd., led by Mr. Suresh Ekambaram, Director (After-Sales), graced the event.

Speaking on the occasion, Mr. Nayak said, “This Service Centre built with state-of-the-art infrastructure forms an important part of L&T's Product Support activities in Construction & Mining Equipment Industry, and provides one-stop solution to customers in South India. L&T has always been considered as the best service provider in this industry, and I am sure this facility will further strengthen our service capabilities”.

Mr. Arun Pai, General Manager-Product Support, gave an overview of the facility and coordinated the programme. He said with the opening of this sophisticated facility in South India, L&T is among the very few companies in this industry that has invested in such a large repair & overhaul facility.

The Service Centre is spread over an area of 33,500 SqM and houses specialized machinery and exclusive bays to provide comprehensive, reliable and cost-effective repair and service solution for high-value equipment like Dozers, Loaders, Dumpers and Excavators deployed in the construction & mining industry. The facility conforms to the exacting standards of L&T’s principals, viz., Komatsu and Scania in terms of safety and quality compliance.

The campus also houses the centralized Training Centre with lecture halls, discussion rooms, assembly & simulator labs and e-learning centre. The Training Centre is futuristic in approach and involved in imparting hands-on training to operators, customers and dealers in equipment maintenance, repairs and diagnostics -- encompassing the diverse portfolio of models offered by L&T under Komatsu and Scania brands.

Coinciding with the event, customers witnessed product demonstrations of L&T 9020 Wheel Loader, Komatsu D85 Dozer, Komatsu PC210-8MO Hydraulic Excavator, Komatsu GD555 Motor Grader and Scania P410 Tipper Truck that were organized in the premises.

Other customers who graced the event were: Mr. Jeevanandan of DY Uppar,
Service Centres established by L&T for the Construction & Mining Equipment industry. The others are functioning at Nagpur, Pune, Durgapur and Bahadurgarh (near Delhi). Kanchipuram Centre caters to the exclusive needs of both the corporate customers and the retail sector located in South India with application in granite, blue metal quarry, irrigation, iron ore, construction, besides coal and cement industry.
Sidda Raghava Rao – Excelling in Business & Politics

At the heart of granite operations in Ongole town of Andhra Pradesh, Mr. Sidda Raghava Rao is a name to reckon with. A self-motivated businessman, he has worked hard in putting the granite industry on the international map and in modernizing the operations to take it to a new level of professionalism. His sheer grit and leadership brought him to the forefront of the AP Granite Quarry Owners Association – where he held key positions and resolved industry-specific issues.

Even as he pursued his business, Mr. Raghava Rao grew in politics and public life as well. He is today the Minister for Transport, Roads & Buildings in Government of Andhra Pradesh and one of the trusted lieutenants of Chief Minister, Mr. Chandrababu Naidu.

Mr. Sidda Raghava Rao hails from a joint family from Chimakurthi, which has been traditionally engaged in oilseeds business and trading of pulses. In 1977, Mr. Raghava Rao completed B.Com from Andhra University, and joined the family business. His motivation stems from the spirit of his extended family consisting of 8 brothers – who are closely associated in the business.

The nineties gave birth to granite rush with many firms springing up in and around Ongole. Sidda family too joined the bandwagon, with Sri Vasavi Granites, which involved in granite mining, cutting and polishing by installing sophisticated machines. This boom led to the employment of both local and non-local labour in a big way and opening up of export market.

Over the years, Mr. Raghava Rao gained invaluable experience in machine purchase, deployment and quarry operations and has been a mentor to his brothers as well as to aspiring entrepreneurs. He was responsible for expanding the quarries to bring in new variants i.e. Black Galaxy, Black Pearl, Steel Grey etc. through a slew of new ventures. Lakshmi Granites, Kumar Granites and Chandrika Granites. From kitchen platforms, cladding walls, prayer rooms, tombstones – his products are in great demand in the western countries.

Sidda family first purchased L&T 90CK-II for their granite operations and followed it up with 170CK and 300CK machines. In the later years, they inducted L&T-Komatsu PC200, PC300 as well as PC300’Mighty’ machines. He says, “We have immense faith in L&T – their machines are tough and strong. The performance of machines has been excellent and they have a long life. Besides, we have always secured reliable support from L&T for after-sales activity and parts support. We shall be happy to rely on L&T in future too”.

In recent times, the family has gone in for Komatsu PC210 machines.

Mr. Raghava Rao is ably assisted in his granite venture by his son, Mr. Sudheer Kumar, who is an MBA and takes care of the entire operations from machine procurement to dispatch of finished products. He represents the new generation of entrepreneurs who demonstrate an astute ability in managing the business effectively. “L&T has been our partner for many years and we feel comfortable working with them in all our projects. No matter how tough the job-site gets, Komatsu machines are capable of getting the best out of it,” says Mr. Sudheer Kumar.

The formation of a new capital for the residual state of Andhra Pradesh in the coastal towns is likely to bring in a sea-change to the local economy. Mr. Raghava Rao sees immense scope for L&T Construction and its business units in taking up various developmental projects in this new phase of activity which could encompass buildings, townships, roads and support infrastructure.

Mr. Raghava Rao’s innings in politics started in 1999, when he joined Telugu Desam Party at the invitation of the then Chief Minister Chandrababu Naidu. His diligent work and loyalty soon catapulted him to the centre-stage of politics. He was attracted by the Janmabhoomi Program and constructed houses (Sidda Colony) besides laying roads at Chimakurthy. In a short time, his organizational capabilities were recognized and he was made Chairman of SriSailam Devasthanam Trust.

He was soon elected as Member of Legislative Council and in 2011, was appointed to the highest body - TDP Politburo. Since 2012, he has been working towards bringing about a change in Darsi Assembly Constituency from where he subsequently won the elections.

Besides business, Mr. Raghava Rao is deeply attached to social service and associated with Lions Club since 1990. Mr. Rao was elevated to Region and District level – he eventually went on to become District Governor. His election as Vice District Governor in 2007 was significant in Dist 324D3, because a sitting MLC opting to become District Governor reflected his adoration for fellowship. His active interest in community service often drives him to coordinate the Arya Vysya Community Charities.

His diligent work has fetched him awards including Indira Priyadarshini Award from National Unity Conference-New Delhi; ‘Jewel of India’ award by International President Council- New Delhi; Sri Vasavi by Vasavi Seva Samithi Gunpur; Ghatandas Sevaratna by Ghatandas National Arts Academy-Hyderabad and Sahiti Poshaka Abhinava Krishna Devaraya by Akshara Sahiti – Ongole.

For the present, Mr. Raghava Rao is fully occupied in discharging his ministerial responsibilities and addressing the requirements of the people of his constituency. He also helps the Chief Minister in working out details for the formation of the new capital city of Andhra Pradesh. Each month, he facilitates for Janata darshan at home. Despite his hectic schedule, Mr. Raghava Rao still manages to keep in contact with his team and continues to guide the course of the business.
Meeting Mr. B. Prabhakaran, Managing Director, Thriveni Earthmovers Private Limited is an energizing experience. His inclusive understanding and out-of-box thinking have enabled him to reach new frontiers. “In every crisis – you see an opportunity,” says Mr. Prabhakaran, with a twinkle in his eyes, who exhibited nerves of steel and phenomenal grit to make it all happen. Thriveni Group, which denotes -- You, People and Client - has always kept pace with challenges.

Interestingly, Mr. Prabhakaran is many things to many people. For the tribal populace of Barbil & Joda mining towns, he is the living god. For the media, he is an entrepreneur extraordinaire, for the industry – he is an astute businessman.

It was in 1993, when Mr. Prabhakaran and his brother Mr. Karthikeyan started out as young graduates, their father Mr. Balasubramanian handed over the lone L&T 90CK Hydraulic Excavator and asked them to ‘get set go’. From then on, it was a life replete with change and challenge, meeting new people, handling different situations, deploying modern tools and creating wealth for the nation.

To make himself adept with the product technology, Mr. Prabhakaran attended a training programme at L&T-Powai which set the ball rolling out for him. Even today he proudly possesses the certificate. From hiring out machines on rental basis in the local market, Mr. Prabhakaran got a break with Konkan Railway Corporation in Mapusa where he had to execute a contract excavating rocky terrain and spread over a long period.

In 1994, when he found unused metre-gauge rakes lying in Neyveli, he boldly approached the officials of Southern Railway and managed to strike a deal to effectively utilize them for transportation till the change-over to broad gauge was done by manual intervention. This pushed up railway revenue earnings and came in for high appreciation from Railway Board. “Logistics is a great challenge and if handled intelligently could generate good income,” says Mr. Prabhakaran.

Mr. Prabhakaran’s tryst with the mining began with a modest contract he secured in India Cement-Perambalur quarry for Rs 4 lakhs. The confidence he gained saw him undertake later a major assignment for L&T-ECC at Hindustan Copper-Malanjkhhand. As he could not afford large-size L&T 300CK, he deployed L&T 90CK and L&T 170CK machines along with second-hand LW35 Dump Trucks (which he picked up from Korba) to mine 10 lakh Cu.M. mineral ores against the target of 5 lakh Cu.M.

The work was spread over three years and fraught with enormous risks in hauling operations from the deep terrain. This was a huge learning for Mr. Prabhakaran, who had camped at the site and supervised the operations and set a new benchmark. “L&T machines were rugged and delivered a superb performance. The excellent support, I got from L&T team, in machine deployment, made things going for me,” he says.

‘Keeps the machine running’ – is his motto which guides him even today. Even as he interacted with L&T team for service and parts, the participative culture of L&T strongly rubbed off on him in terms of professional outlook and the commitment to larger goals in life. “We owe a lot to L&T’s shared culture of professionalism and excellence,” he admits candidly.

The next opportunity again came from L&T-ECC. Thriveni proved its mettle while working on the breakwaters for the Project Seabird of Indian Navy, in association with Hochtief, the consortium partner. The job involved deploying a fleet of L&T 300CK machines (2 new + 2 old) along with L&T 170CK machines and 21 Dump Trucks for quarrying armoured rocks of various sizes and placing them strategically in the Arabian Sea. “We were working with German experts and they were keen we attain perfection in every step. Our success story here was a demonstration of the enormous talent we have in India,” remarks Mr. Prabhakaran.

His next move to a remote district of Kendujhararh in Odisha proved to be the turning point in Thriveni’s fortunes.
Though the region was rich in iron ore deposits, mining was not considered lucrative. Contrary to this popular opinion, Mr. Prabhakaran took a plunge and has never looked back. The rest is history as he blazed a trail in iron ore mining, expanded his fleet with Komatsu machines and stepped up activity in Barbil and Joda towns.

Today, Thriveni Earthmovers is one of the largest MDOs (Mine Developer and Operator) in India handling 18 projects amounting to 60 million tonnes. It offers end-to-end solutions in mining with bundled-up services that include consultancy services to obtaining clearances in mining/forestry/environment, development of mine by deployment of machines/manpower. Besides iron ore, Thriveni is actively engaged in coal and other minerals like limestone, bauxite, graphite, quartzite, copper, lignite and armoured rock.

In a first-ever initiative in the country, Thriveni was engaged for design, erection and commissioning of coarse-ore beneficiation plant for enrichment of low-grade iron ore in Joda at KJS Ahluwalia Mines and Indrani Patnaik Mines. Mr. Prabhakaran is now looking forward to establish a 290-km long slurry pipeline from Joda Mines to Dhamra Port on eco-friendly basis. Another ambitious foray for Thriveni is the facility that is set up near Chennai to manufacture artificial sand (M-SAND) by crushing rocks and another plant near Hosur to churn out blue-metal aggregates as well as M-Sand for infra projects.

In its quest for globalization, Thriveni has moved beyond the subcontinent to establish operations in Africa and South East Asia. They have acquired a coal concession in Indonesia and have begun mining operations there and loading on to ships by using barges in the mid-sea. Besides this, they have set up a trading arm for coal and minerals in Dubai and working on a railway restoration and infrastructure project in Mozambique.

He says, “L&T’s core expertise in dealing with large-size mining equipment and managing the assets efficiently on remote basis has to be leveraged to bring in world-class practices and to build multi-product equipment bank.”

Going one step further, he recently acquired 12 Cu.M Electric Rope Shovels and Electric Drills of 12” dia and the large-capacity of 4000 TPH Gyratory Crushers from KIOCL and plans to deploy them in iron and coal mining sector. Thriveni has obtained stake in Geomysore India (P) Ltd., and plans to get into gold mining at Jonnagiri village in Kurnool district of Andhra Pradesh.

What makes Mr. Prabhakaran different in his work is his down-to-earth simplicity and unfailing commitment to society. Besides integrating himself in the local milieu, he initiated measures that have seen the locals buy and operate trucks, create social projects like cooperative society, old age home and primary schools. Thriveni established a modern pathology lab and diagnostic centre in Joda, which is one of the best in the entire iron ore belt and is frequented by the tribal population from nearby areas. His ‘People first’ policy made him establish an employer & employee owned Maa Tarani Logistics Limited (MTLL) by offering equity to employees, and the assets of MTLL are engaged in parent company on rental basis.

“The power of thought is supreme – remove fear and dream to achieve your goals. The biggest challenge is taking the right steps. Multitasking, risk-taking ability, and the need to migrate from comfort zone make a person stronger. To aim for the best and learning from others is imperative,” says Mr. Prabhakaran.

To date, Thriveni has been one of the highest value creating companies to the customers. They also have a record of having executed all contracts in time. “Nothing is impossible. If things are impossible – it might take more time,” remarks Mr. Prabhakaran, who listens to his colleagues on how to expand business and to achieve social equality. He recalls an occasion when his employees voluntarily pooled in their money to help him tide over an impending crisis.

Mr. Prabhakaran discloses that his wife has been a major strength in his life. “She has been with me through thick and thin leading a nomadic life with no complaints.” He shares an excellent rapport with his brother Mr. Karthikeyan – who oversees the operations abroad. Their father continues to guide the group as a chief mentor and comes up with new initiatives.

Even as the debate if India needs coal rages on, Mr. Prabhakaran is getting ready with his next move - to forge alliances with equipment partners and bid for coal blocks if they come up for auction. Given his USP for social licence, he is sure to win hands down!
L&T Commissions 44 Nos Komatsu HD785 at NCL

Much ahead of the planned schedule, L&T has assembled and commissioned 44 nos Komatsu HD785-7 Rear Dump Trucks at Northern Coalfields Limited for use in its opencast projects spread across the States of Madhya Pradesh and Uttar Pradesh. NCL has deployed these 100-ton off-highway trucks for hauling overburden and coal at Bina, Khadia, Jayant, Amlohi, Dudhichua, Nigahi and Krishnashila Projects.

Komatsu has now one of the largest productive fleets at NCL mines with 74 machines. The fleet includes 13 nos. D475A-5 Dozers, 58 nos. HD785-7 Dump Trucks, 2 nos. PC2000-8 Hydraulic Excavators and WA600-6R Wheel Loader.

As one of the profitable subsidiaries of Coal India Limited, NCL has been augmenting production by opting for latest technology and large-size machines. It has stepped up production to reach 72 MT coal annually. The company has paired 100 ton class Dump Trucks with 10 Cu.M. Electric Rope Shovels/Hydraulic Excavators to win the ore. NCL has also the larger 20 Cu.M. Electric Rope Shovels in its fleet. NCL mined 68.64 million tons of coal in the financial year 2013-14, which is around 15 percent of CIL’s total output.

L&T Develops Bucket Wheel Drive Hydraulic System for Stacker Reclaimer

In a significant breakthrough, L&T Hydraulics has developed a hydraulic system for Bucket Wheel Drive of Stacker Reclaimer. There are very few companies globally which possess the capability to design and manufacture such large-size hydraulic drives for this application. L&T is the only Indian company to have successfully developed this product locally.

At an event organized at L&T Construction Equipment Equipment Limited, Bangalore on 29th July 2014, the Hydraulic Drive System was handed over to Mr. V.P. Singh, Vice-President & Head, BMH Power BU, MMH IC, L&T Construction by Mr. Arvind K. Garg, Vice-President-CMB, L&T and Mr. D. Keshava Kumar, CE, LTCEL.

Mr. Shailesh Kodkani, Head-Hydraulic Equipment Business, L&T explained the features of the hydraulic drive system and complimented the efforts of HEB team which has been instrumental in this development activity.
Teaming Up for Success – WA800 Delivered to SECL

The first batch of Komatsu’s WA800-3E0 Wheel Loaders was delivered to South Eastern Coalfields Limited on 25th July 2014. At an event organized by L&T’s Product Support Dept. at the project site, the machines were jointly handed over to Mr. J.G. Singh, General Manager, SECL-Dipka by Mr. Anupam Mitra-L&T and Mr. Gurupada Ray-KIPL.

The large-size wheel loaders with 10 CuM bucket capacity have since been deployed at SECL’s prestigious projects in Gevra and Dipka. The annual coal production of Gevra Project is 35 Million Ton and Dipka Project is 30 Million Ton. Both the machines were received from Komatsu-Japan, and commissioned well in time by L&T team at the site.

Senior officials of SECL - Mr. P.C. Das, General Manager (Excva), SECL HQ, Mr. V.K. Jaitak, General Manager, Korba Central Workshop and Mr. S. Bhowmik, General Manager, Gevra Central Workshop participated in the event. With the addition of these machines – L&T has got an impressive fleet in SECL viz., Komatsu HD785-7 Dump Trucks (25 nos.), D475 Dozers (11 nos.) and GD825A-2 Motor Graders (5 nos.).

Mr. Subhasis Das, Head, L&T Service Centre-Nagpur was also present with his team.

JoiFUL Meeting at Darlaghat

The JoiFUL meeting between Ambuja Cements, KIPL and L&T was organized by PSD-North on 23rd July 2014 at Darlaghat, Himachal Pradesh.

The meeting was attended by Ambuja team consisting of Mr. Chanchal Kumar-Unit Head, Mr.B.K.Mishra - Plant Head and Mr. Ankur Aggarwal-Mines Head, and their team. Mr. Hideki Tsubone, GM-Service along with Mr. Yukihiro Suzuki and Mr. Saravanan from KIPL participated. Mr. Arun Pai, General Manager-PSD, Mr. Vivek Hajela, Head-Service Centres, Mr. Anupam Mitra, Sr. DGM-PSD and Mr. N.K.Pal, Head-Service Centre-Bahadurgarh with their teams were present from L&T.

M/s. Ambuja Cements appreciated L&T’s efforts, concern and support in enhancing Komatsu machine performance. Based on the discussions, an action plan was drawn.
RM Singh – Dreaming Big in Central India

For most of us, managing one mobile is okay and two phones appear a daunting task. But here is one man who has got half a dozen phones atleast – and is in perfect sync running a huge business! Mr. Ram Manohar Singh of RM Excavators is a third-generation entrepreneur with interests in limestone and coal mining in Central India – spanning Satna and Chandrapur - with cumulative production of limestone touching 13.2 mtpa. He is undertaking contracts in reputed companies like Maaier Cement, Manikgarh Cement, Prism Cement and Reliance Cement. His operations are spread over 7 limestone mines and is working to expanding operations to more locations.

Mr. Ram Manohar Singh's grandfather, Mr. Vasudev Singh who as a landlord in UP, started business as a contractor with Birla Jute in the sixties. His son, Mr. Vijaypal Singh was the first matriculate in his entire district. Though he was a meritorious student, he had to opt out of his studies and join the family business. His desire in expanding the business got him the first construction contract, in Kesoram Cement of BK Birla Group.

Impressed with the quality and timely execution of the jobs, he was entrusted with additional greenfield projects of Century Cement in Raipur and subsequently Maihar Cement. In 1992, when Maihar Cement started Unit-2 erection, RM Excavators secured a major contract comprising civil works, extension of railway line and land levelling. They procured their first excavator L&T 90CK in 1993.

The young Ram Manohar was so delighted with this machine that till date he remembers its entire specs, which his father had purchased two decades ago. Even as this machine was deployed in Maihar Cement, Ram Manohar used to watch the excavator work and he dreamt of buying the larger excavator in the mines - L&T 300CK. His dream later became a reality. Mr. Ram Manohar Singh went ahead to complete his engg. degree in the Bhilai Institute of Technology in 1998. He had decided to go to UK for higher studies, but had to stay back to take care of the growing business interests.

He formally got inducted in 1998. Foreseeing the potential in contract mining, he expanded his business with the purchase of L&T 90 CK-3. In the next two years, Mr. Singh procured several L&T-Komatsu PC200 machines. He had by now covered almost 80 per cent of the mining activity in Maihar Cement. He pioneered the contract mining and transportation on per ton basis.

He also started experimenting with the used equipment for his mining activities which gave him a good insight into the product technicalities and productivity of machines. He brought in innovative practices in limestone mining and could improve the overall productivity. “Selection of the right machinery from the right manufacturer who can support well and improve the operational efficiency are the key drivers of profitability in mining,” he says.

With the mining rates having been stabilized, Mr. Ram Manohar Singh feels efficiency improvement would help step up the profitability. “Every site is different – the material to be excavated is different. Hence, selecting the right class of equipment for the desired output is essential. Our experience in various situations have given us the expertise to manage any limestone mine efficiently,” he remarks. RM Excavators has a large fleet of material handling equipment with dozers, wheel loaders, clam shovels and excavators. “After experimenting with several brands, we had decided to stay with L&T. We recently procured L&T 300CK, Komatsu PC210 and Komatsu PC450. Komatsu technology is robust and the support rendered by L&T is making a large difference over competitors,” he says. He has a fleet of more than 50 excavators, 12 wheel loaders and dozer in addition to various hauling and mining machines. According to Mr. Singh, “ Komatsu machines give better productivity and are augmented by good support from L&T and the dealer network make it the best choice.” He is fully satisfied with the support he gets from L&T team. He says the after-sales support is the key to winning a customer.

He is expanding his business portfolio into food processing by setting up a plant in Barhi. With an eye on pushing his interests into media, Mr. Singh plans to get into FM radio and TV - he already has a stake in Madhya Pradesh Jan Sandesh, a daily newspaper.

Mr. Ram Manohar Singh strongly believes in being a karmayogi. He has been largely influenced by Swami Vivekananda and his thoughts on work and destiny. He has now happily settled down in Mumbai with his wife and daughter and dreams high of leaving a major footprint in the limestone mining industry.
Symbolic key of Komatsu PC210-8 Excavator being handed over to Mr. R. Baba in Kushalnagar by the sales team from CEB-Karnataka comprising Mr. C. Venkatesh Murthy, Mr. R. Socrates and Mr. Sandeep Karanth.

Mr. Kishor Kumar Bhaula receiving the symbolic key of Komatsu PC130 from Mr. J.K. Thacker, Director, NKB Industries (CMB Dealer) in Bhubaneswar.

Mr. E. Susheel Kumar, Mr. Vincent Jackie Vaz and Mr. Byna Sudhir from CEB-Hyderabad with operators at the Komatsu PC210 handing over event at MRKK site near Ongole-AP.

Komatsu PC130 machine being handed over to Ambika Stone Crusher in Mandsaur-MP by Mr. Manjit Singh, CEB-Bhopal and Mr. Mihun Shikhowat, Deccan Earthmovers (CMB Dealer).

Mr. Ranjan Grover of Shivaksh Industries being handed over the symbolic key of L&T 9020 machine by Mr. Pradeep Tripathi, CEB-Bhopal and team in Katni-MP.

Mr. Kalyani Das being handed over symbolic key of Komatsu PC71 machine by Mr. R.S. Chaki, Territory Manager, CEB-Guwahati.
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The range we offer includes hydraulic excavators rear dump trucks, articulated dump trucks, crawler dozers, wheel loaders, wheeled dozers & motor graders from Komatsu; tipper trucks from Scania and wheel loaders from L&T.

All machines are backed by L&T’s pan-India network of parts depots, service centres and dealers.

L&T Construction & Mining Machinery
A brand of Larsen & Toubro Limited

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