



## ***PRESS RELEASE***

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# **L&T Inaugurates Three New Units in Coimbatore**

**Coimbatore, October 17, 2007:** Larsen & Toubro Limited (L&T) today inaugurated three new facilities at its growth centre on Coimbatore Campus. The facilities included an engineering centre for electrical systems, a precision machining centre and a manufacturing unit for petroleum dispensing pumps.

The facilities were inaugurated by senior L&T officials in the presence of Chairman & Managing Director, Mr. A. M. Naik. President – Operations & Member of the Board, Mr. R. N. Mukhija, inaugurated the administration and engineering centre of electrical equipment and systems business. The executive vice president of Electrical Sector, Mr. S. C. Bhargava and chief executive of Electronics Sector II, Mr. J. P. Singh, inaugurated the precision machining centre and petroleum dispensing pumps facility respectively.

Speaking on the occasion, Mr. Naik said, “L&T has been creating growth centres at select locations. Two years back we zeroed in on Coimbatore as a new location. We have set up valves and switchboard manufacturing units. The addition of new facilities is in line with the required expansion to meet future market needs. We would have more facilities coming up on this campus to give us the comforts of scale and earn logistics benefits.”

On the occasion, Mr. Mukhija said, “The precision machining centre and the engineering centre for electrical systems business are critical to the growth of L&T’s electrical business. These centres would significantly help in process improvements and better response time towards addressing the market’s current and future needs.” He added, “We are witnessing big growth in fuel and gas industry and the dispensers manufacturing unit will cater to the oil and gas retail segment in India as well as Africa, GCC, Europe and south-east Asia.”

The new petroleum dispensing pumps manufacturing unit has capacity of 30,000 hoses per annum. The facility has been made immune to dust by Forced Draft Ventilation System (FDVS). The assembly lines designs are backed by e-KANBAN and tailored to achieve least through put time. The pumps will be auto-tested by CANBUS communicable stations with test data storage facility. There will be state-of-the-art test station for petrol, diesel, and AutoLPG to simulate stringent field conditions.

L&T will manufacture AutoLPG pumps at this facility and this will be another first to its credit in India.

L&T fuel dispensing pumps meet widely accepted safety norms like. CE-ATEX, OIML, etc. It exports to Middle East, south-east Asia, parts of Europe and East Africa and is domestic market leader with more than 40% share.

L&T has significantly enhanced the capacity of precision machining centre as part of its engineered tooling solutions capability. The machining centre has been set up in close to 5000 sqm area that will go up to 11290 sqm in the next 5 years. It is a modern facility with precision machines and equipment aided by IT and computer systems to facilitate concurrent product development activity. The precision machining facility will produce high precision tool parts with accuracies in the range of 2-10 microns.

The objective of setting up this precision machining centre is to create additional capacity to cater to the growing needs of high precision and high quality tooling for L&T's electrical and electronics business and precision machined components for heavy engineering business. The precision machining centre is intended to be developed as a business unit and expanded into high precision specialty product lines to become a preferred supplier to a select companies with global presence.

The administration and engineering centre will cater to the requirements of electrical equipment and systems business on Coimbatore campus. This centre will meet the design and engineering needs of customers' demands as the switchboard manufacturing capacity is enhanced from 7000 panels per year to 13,000 panels by 2009 and further to 17,000 panels by 2010.

This centre will facilitate integration of modern technology with manufacturing process and help L&T achieve global standards in every parameter - quality, speed, safety and efficiency. This will give switchboard's facilities the flexibility for timely response to changing market requirements.

**Background:**

Larsen & Toubro Limited is a USD 5 billion technology, engineering and construction company, with global operations. It is one of the largest and most respected companies in India's private sector.

A strong, customer-focussed approach and the constant quest for top-class quality have enabled L&T to attain and sustain leadership in its major lines of business over seven decades.

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